

## Briefing Sheet: Jaguar Gene Therapy

### Project Summary

- Industry - Life sciences, gene therapy
- Number of new jobs through year 2028 - 200
- Minimum Project Investment through year 2027 - \$125 million
- Projected new revenue from project investment over 5 years - \$2.1 million
- Durham County award over 7 years - \$525,000
- Annual jobs and investment targets must be met in order to qualify for payment

### Jobs Summary

- Number of new jobs through 2028 - 200
  - Average Wage - \$92,530
  - All company positions as proposed in this application exceed \$15 an hour
  - All project positions meet Durham County Policy insurance and wage standards
- Diversity of employment opportunities including jobs that do not require advanced degree
  - Out of the 200 jobs, approx. 120 will not require advanced degrees
- Contains high-paying jobs with an increased multiplier effect on the Durham economy
  - The multiplier effect refers to the uncaptured benefits of the capital investment to include the employment of construction staff and stimulated economic activity nearby
- Jobs Matrix:

Title	Education Requirements	Experience Requirements	Average Wage
Management	4 year, Masters, or PHD	5 - 15 years	\$175,000
Supervisor	4 year, Masters, or PHD	5 - 10 years	\$106,000
Engineering	4 year, Masters, or PHD	2 - 15 years	\$92,000
Maintenance	2 year or 4-year degree	3 - 5 years	\$100,000
Office Support	2 year or 4-year degree	0 - 5 years	\$50,000
Production	2 year or 4-year degree	3 - 5 years	\$70,000
QA/QC	2 year or 4-year degree	3 - 5 years	\$89,000
Warehouse	HSD or 2-year degree	0 - 5 years	\$53,000

### Revenue Projections

The Company projects that it will make a minimum capital investment of **\$125 million** through 2027. As a result of the first five years of the projects capital investments, the Durham County Tax Administrator projects that County tax revenue will increase by over **\$2.1 million** over 5 years.

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### Company Policies, Project Attributes and Workforce Engagement

The Company agrees to make reasonable efforts to work with the NC Works Center Durham, Durham Technical Community College's BioWorks Advisory Committee and similar local organizations to recruit local talent. These efforts include but are not limited to the following:

- Hold job fairs with NC Works
- Post job openings with NC Works Career Center

The Company agrees to make reasonable efforts to work with Durham Technical Community College, North Carolina Central University and Durham Public Schools to help prepare students for employment opportunities and ensure that a robust and diverse workforce is available to accommodate its hiring needs. To that end, the Company agrees to the following:

- Participate in a minimum of **two (2)** of the following Durham Public Schools' Career and Technical Education programs annually starting in year 2023:
  - Educational sessions with students to include guest speaking and career conversions
  - Hosting teachers over the summer or Career Readiness Expo participation
  - Work with Durham Public Library STEAM Center to provide Job awareness programming
- Paid summer Internships and jobs for college students
- Collaborating with North Carolina Central University's BRITE Center
- Engage Duke's Office of Durham and Regional Affairs to participate in workforce and community activities