



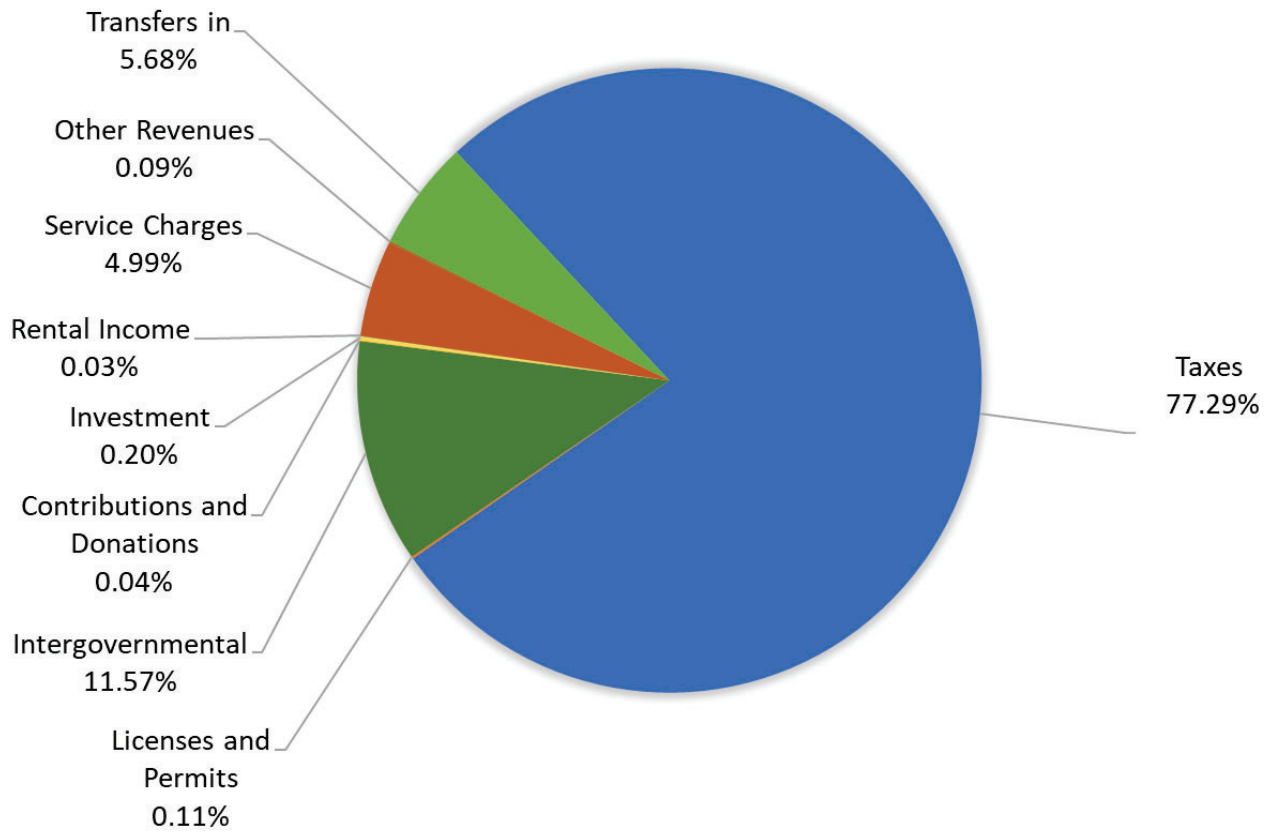
## **Summary**

A brief account of all funds budgeted for the fiscal year beginning.

# General Fund Revenues

FY 2021-22 Approved Budget

Total General Fund Revenues: \$504,763,473



# GENERAL FUNDS REVENUES

Funds: General, Risk Management, Swap, Reappraisal Reserve, Capital Finance Plan, Benefits, LEO Separation Allowance

All General Funds Summary	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
General Fund	\$455,740,158	\$467,034,886	\$483,894,274	\$475,881,949	\$504,763,473	8.08%
Other General Funds	\$116,032,862	\$116,150,944	\$117,928,495	\$118,770,697	\$123,727,677	6.52%
<b>Total</b>	<b>\$571,773,020</b>	<b>\$583,185,830</b>	<b>\$601,822,769</b>	<b>\$594,652,646</b>	<b>\$628,491,150</b>	<b>7.77%</b>
Transfers within General Funds	\$69,362,803	\$76,696,005	\$77,981,523	\$70,668,879	\$74,251,414	-3.19%
<b>Total</b>	<b>\$502,410,217</b>	<b>\$506,489,825</b>	<b>\$523,841,246</b>	<b>\$523,983,767</b>	<b>\$554,239,736</b>	<b>9.43%</b>

General Fund Revenues	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
<b>Taxes</b>	<b>\$369,111,553</b>	<b>\$361,599,220</b>	<b>\$377,724,194</b>	<b>\$373,537,205</b>	<b>\$390,117,233</b>	<b>7.89%</b>
Finance	\$87,721,355	\$83,739,212	\$91,166,939	\$88,497,344	\$94,855,673	13.28%
Tax Administration	\$281,334,676	\$277,818,008	\$286,523,755	\$284,997,861	\$295,219,560	6.26%
General Services	\$55,521	\$42,000	\$33,500	\$42,000	\$42,000	0.00%
<b>Licenses and Permits</b>	<b>\$1,410,462</b>	<b>\$517,500</b>	<b>\$611,650</b>	<b>\$540,000</b>	<b>\$540,000</b>	<b>4.35%</b>
Finance	\$414,726	\$475,000	\$450,000	\$475,000	\$475,000	0.00%
Tax Administration	\$16,330	\$20,000	\$15,657	\$20,000	\$20,000	0.00%
County Sheriff	\$45,055	\$20,000	\$56,810	\$45,000	\$45,000	125.00%
Office of Emergency Services		\$2,500				-100.00%
Engineering & Environ Svcs	\$934,351		\$89,183			
<b>Intergovernmental</b>	<b>\$52,632,738</b>	<b>\$48,443,617</b>	<b>\$66,355,326</b>	<b>\$54,318,039</b>	<b>\$58,400,400</b>	<b>20.55%</b>
County Administration		\$51,694	\$30,559			-100.00%
Finance	\$7,787,588	\$2,590,000	\$12,017,438	\$6,590,000	\$11,137,419	330.02%
Elections			\$2,000,783			
General Services	\$39,148	\$30,000	\$30,000	\$30,000	\$30,000	0.00%
Veterans Services	\$2,182	\$2,000		\$2,000	\$2,000	0.00%
County Sheriff	\$1,330,007	\$1,762,746	\$1,993,828	\$3,616,626	\$3,096,784	75.68%
Office of Emergency Services	\$3,471,237	\$3,368,025	\$3,393,730	\$3,007,062	\$3,007,062	-10.72%
Criminal Justice Resource Center	\$945,517	\$1,316,101	\$1,197,401	\$1,082,372	\$1,094,372	-16.85%
Youth Home	\$21,301	\$20,000	\$20,000	\$19,000	\$19,000	-5.00%
Other Transportation				\$405,400	\$477,000	
Engineering & Environ Svcs		\$150,000				-100.00%
Cooperative Extension Service	\$258,672	\$277,525	\$77,376	\$197,525	\$197,525	-28.83%
Soil And Water Conservation	\$27,217	\$26,760	\$26,760	\$29,788	\$29,788	11.32%
Economic Development		\$50,000				-100.00%
Public Health	\$7,758,804	\$8,066,840	\$8,882,605	\$8,801,602	\$8,801,602	9.11%
Social Services	\$29,858,921	\$29,907,961	\$36,376,975	\$30,294,989	\$30,266,173	1.20%
Other Human Services	\$819,637	\$581,025				-100.00%
Library	\$288,507	\$242,940	\$307,871	\$241,675	\$241,675	-0.52%
Nondepartmental	\$24,000					
<b>Contributions and Donations</b>	<b>\$280,270</b>	<b>\$273,452</b>	<b>\$265,859</b>	<b>\$207,720</b>	<b>\$207,720</b>	<b>-24.04%</b>
Legal	\$2,300					
County Sheriff	\$66,429	\$70,000	\$138,754	\$70,000	\$70,000	0.00%
Office of Emergency Services	\$70,561					
Cooperative Extension Service	\$41			\$100	\$100	
Public Health	\$3,233		\$81			
Social Services	\$2,287	\$3,452	\$2,024	\$2,620	\$2,620	-24.10%
Library	\$135,419	\$200,000	\$125,000	\$135,000	\$135,000	-32.50%

# GENERAL FUNDS REVENUES

Funds: General, Risk Management, Swap, Reappraisal Reserve, Capital Finance Plan, Benefits, LEO Separation Allowance

General Fund Revenues	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
<b>Investment Income</b>	\$2,346,293	\$2,010,000	\$610,055	\$1,510,000	\$1,010,000	-49.75%
Finance	\$2,325,704	\$2,000,000	\$600,055	\$1,500,000	\$1,000,000	-50.00%
Tax Administration	\$20,581	\$10,000	\$10,000	\$10,000	\$10,000	0.00%
County Sheriff	\$8					
<b>Rental Income</b>	\$131,094	\$136,836	\$64,515	\$128,316	\$128,316	-6.23%
Finance	\$27,471	\$11,200	\$6,200	\$6,200	\$6,200	-44.64%
General Services	\$87,585	\$110,000	\$42,199	\$106,000	\$106,000	-3.64%
Criminal Justice Resource Center	\$16,038	\$15,636	\$16,116	\$16,116	\$16,116	3.07%
<b>Sewer Connection Fees</b>	\$16,770					
Engineering & Environ Svcs	\$6,210					
Other Environmental Protection	\$10,560					
<b>Service Charges</b>	\$24,481,986	\$23,582,195	\$23,340,185	\$24,790,918	\$25,190,918	6.82%
Tax Administration	\$2,144,915	\$1,889,925	\$2,087,300	\$2,039,100	\$2,039,100	7.89%
Legal	\$7,163					
Elections	\$603,504	\$175		\$659,300	\$659,300	376642.86%
Register Of Deeds	\$6,440,808	\$5,600,000	\$6,400,000	\$6,120,000	\$6,520,000	16.43%
General Services	\$2,478,522	\$2,662,825	\$2,575,857	\$2,576,757	\$2,576,757	-3.23%
County Sheriff	\$857,697	\$976,000	\$501,650	\$740,500	\$740,500	-24.13%
Office of Emergency Services	\$10,588,912	\$11,106,165	\$10,771,072	\$11,485,000	\$11,485,000	3.41%
Criminal Justice Resource Center	\$105,320	\$120,500	\$120,500	\$96,000	\$96,000	-20.33%
Youth Home	\$631,838	\$550,000	\$550,000	\$650,000	\$650,000	18.18%
Engineering & Environ Svcs	\$2,932		\$100			
Cooperative Extension Service	\$6,485	\$7,675	\$1,735	\$10,775	\$10,775	40.39%
Public Health	\$403,995	\$461,380	\$267,444	\$329,110	\$329,110	-28.67%
Social Services	\$4,280	\$7,050	\$4,376	\$4,376	\$4,376	-37.93%
Library	\$205,617	\$200,500	\$60,151	\$80,000	\$80,000	-60.10%
<b>Enterprise Charges</b>	\$11,685		\$4,580	\$13,000	\$13,000	
Engineering & Environ Svcs	\$11,685		\$4,580	\$13,000	\$13,000	
<b>Other Revenues</b>	\$732,551	\$535,250	\$745,949	\$471,992	\$471,992	-11.82%
County Administration			\$100,000			
Finance	\$157,679		\$92,087			
Tax Administration	\$46,946	\$50,000	\$7,240	\$25,000	\$25,000	-50.00%
Register Of Deeds	\$3,938		\$304	\$520	\$520	
General Services	\$11,876		\$205	\$10,000	\$10,000	
Human Resources	\$36,644	\$35,000	\$18,716	\$20,000	\$20,000	-42.86%
County Sheriff	\$210,727	\$206,200	\$346,532	\$241,000	\$241,000	16.88%
Office of Emergency Services			\$250			
Engineering & Environ Svcs	\$448	\$350	\$350	\$350	\$350	0.00%
Public Health	\$498	\$8,700	\$118	\$200	\$200	-97.70%
Social Services	\$263,761	\$235,000	\$180,147	\$174,922	\$174,922	-25.57%
Library	\$35					
<b>Transfers In</b>	\$4,584,756	\$29,936,816	\$14,171,961	\$20,364,759	\$28,683,894	-4.19%
Finance		\$17,404,363		\$18,143,630	\$23,362,765	34.24%
Nondepartmental	\$4,584,756	\$12,532,453	\$14,171,961	\$2,221,129	\$5,321,129	-57.54%
<b>Total</b>	<b>\$455,740,158</b>	<b>\$467,034,886</b>	<b>\$483,894,274</b>	<b>\$475,881,949</b>	<b>\$504,763,473</b>	<b>8.08%</b>

\*For General Fund revenue detail refer to Departmental pages in the General Funds Tab

# GENERAL FUNDS REVENUES

Funds: General, Risk Management, Swap, Reappraisal Reserve, Capital Finance Plan, Benefits, LEO Separation Allowance

General Fund Tax Revenue Detail	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
Article 39 (1 Cent)	\$24,050,427	\$25,061,015	\$26,644,000	\$25,885,035	\$27,825,156	11.03%
Article 40 (1/2 Cent)	\$15,155,927	\$14,028,246	\$15,758,939	\$15,583,375	\$16,389,296	16.83%
Article 42 (1/2 Cent)	\$17,470,492	\$17,328,568	\$18,832,000	\$17,644,222	\$19,585,353	13.02%
Article 44 (1/2 Cent)	\$10,337					
Article 46 (1/2 Cent)	\$15,207,500	\$15,200,000	\$16,304,000	\$15,957,321	\$16,956,287	11.55%
City Sales Tax ILA	\$15,610,623	\$11,821,383	\$13,378,000	\$13,127,391	\$13,799,581	16.73%
Local Occupancy Tax (General Fund)	\$3,122,475	\$2,823,264	\$1,642,717	\$2,309,194	\$2,309,194	-18.21%
Local Occupancy Tax (NCMLS)	\$500,000	\$500,000	\$0	\$264,186	\$264,186	-47.16%
Other General Funds Revenues	\$1,344,034	\$1,282,000	\$1,165,153	\$1,222,000	\$1,222,000	-4.68%
Property Tax (All Except Vehicle)	\$260,769,345	\$258,708,646	\$267,787,511	\$265,652,000	\$274,989,491	6.29%
Property Tax (Vehicles Only)	\$15,870,394	\$14,846,098	\$16,211,874	\$15,892,481	\$16,776,689	13.00%
<b>Total</b>	<b>\$369,111,553</b>	<b>\$361,599,220</b>	<b>\$377,724,194</b>	<b>\$373,537,205</b>	<b>\$390,117,233</b>	<b>7.89%</b>

General Fund Transfers Revenue Detail	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
Transfer Fr Special Revenue Fd	\$864,592	\$950,971	\$950,971	\$971,129	\$971,129	2.12%
Trfr Frm Comm Hlt Trust Fund	\$2,650,000	\$1,250,000	\$1,250,000	\$1,250,000	\$1,350,000	8.00%
Transfer from Capital Finance Plan Fund	\$714,139	\$7,431,482	\$7,452,545			-100.00%
Transfer From Debt Service Fnd			\$1,322,272		\$3,000,000	
Transfer From Capital Projects	\$356,025	\$2,900,000	\$2,900,000			-100.00%
Fund Balance Appropriated -- 4900810000		\$17,404,363		\$18,143,630	\$23,362,765	34.24%
<b>Total</b>	<b>\$4,584,756</b>	<b>\$29,936,816</b>	<b>\$13,875,788</b>	<b>\$20,364,759</b>	<b>\$28,683,894</b>	<b>-4.19%</b>

Other General Funds Revenues	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
Risk Management	\$3,738,505	\$3,849,805	\$4,093,765	\$4,124,117	\$4,824,117	25.31%
Swap Agreement 05	\$1,658,398	\$1,500,000	\$1,800,801	\$1,500,000	\$1,500,000	0.00%
Reappraisal Reserve Fund	\$876,026	\$840,700	\$840,700	\$712,694	\$712,695	-15.23%
Capital Improvement Plan	\$79,542,179	\$76,951,796	\$78,801,646	\$78,921,234	\$82,613,213	7.36%
Benefits Plan	\$29,777,269	\$32,483,643	\$31,866,583	\$33,512,652	\$33,512,652	3.17%
LEO Special Separation Allowance	\$440,484	\$525,000	\$525,000		\$565,000	7.62%
<b>Total</b>	<b>\$116,032,862</b>	<b>\$116,150,944</b>	<b>\$117,928,495</b>	<b>\$118,770,697</b>	<b>\$123,727,677</b>	<b>6.52%</b>

# GENERAL FUNDS REVENUES

Funds: General, Risk Management, Swap, Reappraisal Reserve, Capital Finance Plan, Benefits, LEO Separation Allowance

Transfers within All General Funds	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
<b>General</b>	\$714,139	\$7,431,482	\$7,452,545			-100.00%
Transfer From Capital Finance Plan Fund	\$714,139	\$7,431,482	\$7,452,545			-100.00%
<b>Risk Management</b>			\$243,960			
Transfer From General Fund			\$243,960			
<b>Reappraisal Reserve Fund</b>	\$874,981	\$840,700	\$840,700	\$693,460	\$693,461	-17.51%
Transfer From General Fund	\$874,981	\$840,700	\$840,700	\$693,460	\$693,461	-17.51%
<b>Capital Improvement Plan</b>	\$40,564,461	\$38,234,247	\$38,646,174	\$39,523,347	\$42,540,881	11.26%
Transfer From General Fund	\$40,564,461	\$38,234,247	\$38,646,174	\$39,523,347	\$42,540,881	11.26%
<b>Benefits Plan</b>	\$26,789,222	\$29,664,576	\$30,273,144	\$30,452,072	\$30,452,072	2.65%
Transfer From General Health Benefits	\$24,872,964	\$27,467,832	\$29,647,320	\$27,769,086	\$27,769,086	1.10%
Transfer From Risk Mgmt Health Benefits	\$71,490	\$76,200		\$85,972	\$85,972	12.82%
Transfer From Reappraisal Reserve Health Benefits	\$34,104	\$50,800		\$57,315	\$57,315	12.82%
Transfer From General Dental Benefits	\$1,068,455	\$1,256,699	\$625,824	\$1,196,860	\$1,196,860	-4.76%
Transfer From Risk Mgmt Dental Benefits	\$2,964	\$3,444		\$3,257	\$3,257	-5.43%
Transfer From Reappraisal Reserve Dental Benefits	\$1,680	\$2,296		\$2,172	\$2,172	-5.40%
Transfer From General Fund	\$736,115	\$804,495		\$1,330,449	\$1,330,449	65.38%
Transfer From Risk Mgmt Fund	\$1,450	\$1,686		\$4,177	\$4,177	147.75%
Transfer From Reappraisal Reserve Fund		\$1,124		\$2,784	\$2,784	147.69%
<b>LEO Special Separation Allowance</b>	\$420,000	\$525,000	\$525,000		\$565,000	7.62%
Transfer From General Fund	\$420,000	\$525,000	\$525,000		\$565,000	7.62%
<b>Total</b>	<b>\$69,362,803</b>	<b>\$76,696,005</b>	<b>\$77,981,523</b>	<b>\$70,668,879</b>	<b>\$74,251,414</b>	<b>-3.19%</b>

# REVENUE HIGHLIGHTS

## REVENUE HIGHLIGHTS

This time last year, as part of the FY 2020-21 budget development process, the unknown and dynamic nature of the COVID pandemic made estimating revenue collection for the County an unusual and therefore conservative process. With almost two months left in the current fiscal year a look back at how those revenue estimates compare against actual collections can be assessed and that information used to build revenue estimates for FY 2021-22. This section of the budget document will address the revenue picture for FY 2021-22 while also evaluating FY 2020-21 revenue trends, as they are integral to the look ahead.

### Federal Stimulus Funds

Multiple stimulus packages from the Federal and State government have and will continue to help the County respond with significant resources to pandemic driven needs. The Coronavirus Relief Funds (CRF) provided by the state (through Federal, Coronavirus Aid, Relief, and Economic Security Act (CARES)) and the pending American Rescue Plan Act (ARPA) are allowing the County to provide significant recovery support to the local economy while limiting the financial burden on Durham County citizens. While these stimulus funds are significant, they can be thought of as a separate source of revenue dedicated for specific areas of support, and the rest of this revenue summary will focus on the recurring revenues supporting ongoing County initiatives that make up the annual budget. Other documents and narratives can be referenced to provide details about the key use of the grant dollars that are a large part of the County’s response to the pandemic and its effect on the economy.

### FY 2020-21 In Review

Reviewing the prudently conservative estimates for FY 2020-21 versus actual revenues collected shows that initial concerns about revenue loss or slower growth has not come to fruition. Multiple steps were taken to protect from a significant decrease in key revenues, whether it was lowering the property tax collection rate from 99.6% to 99.1%, revising downward what had been robust sales tax collection estimates, or significantly decreasing the occupancy tax revenue. While final amounts will not be available until the summer of 2021, it appears that for key revenues the County is likely to significantly over-collect from initial projections which were completed at the height of the unknown period of the pandemic. More detailed analysis of property and sales taxes can be found later in this document.

The table below summarizes some of those key revenues, the budgeted projections, and the estimated end of FY 2020-21 collection amounts. Of most important relevance and impact are property tax and sales tax revenue which surpassed the revised expectations (as seen in column “FY 2020-21 Estimate”). Occupancy was all but decimated by the pandemic’s impact on travel and tourism.

Revenue Category	FY 2019-20 Original	FY 2020-21 Projection (Budgeted)	FY 2020-21 Estimate
Property tax	\$306,586,804	\$311,132,181	\$322,880,470
Sales tax	\$87,371,000	\$83,439,212	\$90,916,939
Occupancy tax	\$3,950,000	\$2,823,264	\$1,642,718
Register of Deeds Fees	\$5,400,000	\$5,400,000	\$6,200,000
<b>Total</b>	<b>\$403,307,804</b>	<b>\$402,794,657</b>	<b>\$421,640,127</b>

### Looking Forward to FY 2021-22

A year of experience in this current COVID influenced economy has provided enough trending information to allow a return to more positive revenue projections for the upcoming fiscal year. While the impact of the pandemic on the economy will remain uncertain for some time, the stability of key revenues during the past year allows for more reliable revenue estimates for FY 2021-22. While stability seems to be the current status of the local economy, the County and country are not yet free from the potential economic effects of the pandemic, which in turn necessitates a flexible approach to budgeting. Overall revenue projections for FY 2021-22 are looking strong, especially when compared to the conservative projections of FY 2020-21. Property tax is anticipated to grow by 6%, through a combination of strong natural growth and a one cent tax increase, and sales tax estimates are projected to be up by 13%. Growth in these two primary revenue sources result in estimated new revenue of \$31.2 million across multiple County funds, with \$23.0 million directly in the General Fund (\$4.6 million is related to a property tax increase). While some other key revenue sources are decreasing, overall, the strength of property and sales tax allow the County to provide funding for items/issues that support community needs.

Key Revenues	FY 2018-19 Actuals	FY2019-20 Actuals	FY2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Approved	\$ Change Appr. v. Orig.
Deed Registratration and Transfer Fees	\$5,124,433	\$6,249,260	\$5,400,000	\$6,200,000	\$6,300,000	\$900,000
EMS Patient Fees	\$8,452,030	\$7,964,928	\$9,030,000	\$8,697,012	\$9,430,000	\$400,000
Investment Revenue	\$3,564,195	\$2,570,282	\$2,010,000	\$612,000	\$1,010,005	(\$999,995)
Occupancy Tax	\$4,310,529	\$3,622,475	\$3,323,264	\$1,642,717	\$2,573,380	(\$749,884)
Property Tax	\$18,995,224	\$18,074,655	\$16,887,703	\$18,266,425	\$19,047,516	\$2,159,813
Property Tax (All Except Vehicle)	\$272,228,034	\$296,625,172	\$294,244,482	\$304,614,045	\$312,170,383	\$17,925,901
Sales Tax	\$84,521,869	\$87,505,306	\$83,439,212	\$90,916,939	\$94,555,673	\$11,116,461
Sheriff Fees	\$758,918	\$590,870	\$750,000	\$303,727	\$500,000	(\$250,000)
<b>Total</b>	<b>\$397,955,233</b>	<b>\$423,202,947</b>	<b>\$415,084,661</b>	<b>\$431,252,865</b>	<b>\$445,586,957</b>	<b>\$30,502,296</b>

### Assessed Valuation/Property taxes

As part of understanding and development of estimated FY 2021-22 property tax revenue, it is important to assess how FY 2020-21 collection of property tax is progressing. As of April 2021, when the budget was being developed, overall property tax revenue collection for FY 2020-21 was on pace with prior years. Current estimates of “year-end” collections for property tax have the County surpassing budgeted amounts by approximately \$11.7 million which is close to a 103.7% collection vs. budget. Actual property tax revenue collection can occur over budget amounts due to conservative budget estimates, and/or more actual property valuation growth than estimated, or better than expected collection rates.

A few different factors have created this FY 2020-21 “over-collection vs. budget”. The budget was adjusted downward at the onset of the pandemic to protect the county’s fiscal soundness in the event the economy was negatively affected. The combination of lowering of the collection rate (discussed further in this document), keeping auto valuations flat with the prior year, and setting “holdbacks” higher than typical were the main steps taken (holdbacks are a small portion of overall valuation held back from being considered in the future tax year due to potential appeals, exemptions, or inability to pay concerns). While it appears the collection rate reduction was fairly accurate the final rate will only be known at the completion of the fiscal year. Auto valuations and levy are a multi-pronged story. It appears that vehicle purchases did continue at a fairly healthy pace during the pandemic, as opposed to the projection that they would soften and therefore create a relatively neutral valuation for vehicles (this will be more fully understood as the future years put FY 2020-21’s in perspective). In addition, the state allowed temporary deferrals of vehicle taxes for the end of FY 2019-20, which created a situation where some tax receipts that were due for the prior fiscal year were received and recorded in FY 2020-21. This has led to a potential one-year positive aberration in total revenue.

Normally, overcollection of property tax revenue is due to numerous factors, from traditionally conservative budget estimates, new growth that was not captured in the prior year projection, and as always, the diligence of the County tax office in ensuring taxpayers meet their fiscal responsibility. Included in this total amount is the collection of taxes from delinquent, or prior years’, taxes which are also budgeted and provide additional revenue for support of the General Fund. As of March 2021, for FY 2020-21 the County is estimated to receive close to \$200,000 in prior years’ taxes, which is below the \$300,000 budgeted.

For FY 2021-22 the County continues to rely on property tax as the major source of revenue supporting community services. For FY 2021-22, the County-wide property tax is being raised one cent to 72.22 cents per \$100 valuation. Valuation growth from all four property tax categories combined for FY 2021-22 is projected to be \$2.2 billion when compared to the prior year. This valuation growth provides a corresponding “natural growth” of property tax revenue of \$15.5 million. The one cent General Fund property tax increase adds an additional \$4.58 million for a total revenue increase of \$20.09 million. Growth in Real Property valuation occurs when new property is completed and added to the tax base. While the valuation of Real Property is only completed on an irregular basis (maximum of once every eight years) the other three categories are revalued every year. Thus, for these three the growth from fiscal year to fiscal year includes both new properties added, and revaluation of existing property (i.e., a person’s vehicle valuation is updated annually).

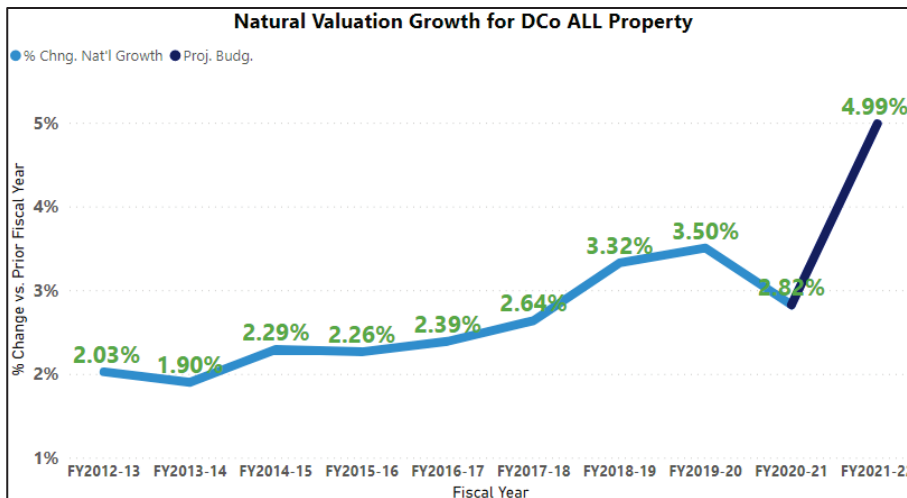
Property Category	FY 2020-21 Original	FY 2021-22 Projected	% Change FY to FY
Real Property	\$37,237,748,596	\$38,935,169,830	4.56%
Business & Personal Property	\$3,802,807,778	\$4,010,118,264	5.45%
Public Service	\$607,015,073	\$630,273,733	3.83%
Motor Vehicle	\$2,392,736,986	\$2,661,381,956	11.23%
<b>Total</b>	<b>\$44,040,308,433</b>	<b>\$46,236,943,783</b>	<b>4.99%</b>



Broadly, the four different categories of property valued for property tax collection in North Carolina are defined as:

- **Real Property:** Land and buildings
- **Business & Personal Property:** Items used or possessed in the conduct of a trade or business (such as machinery, equipment, furniture, fixtures, computers, farm equipment, leasehold improvements, and supplies) and individually owned items (such as boats, mobiles, homes, airplanes, etc.),
- **Public Service:** Public utilities such as railways, electricity, buses, etc.,
- **Auto Value:** Value of motor vehicles

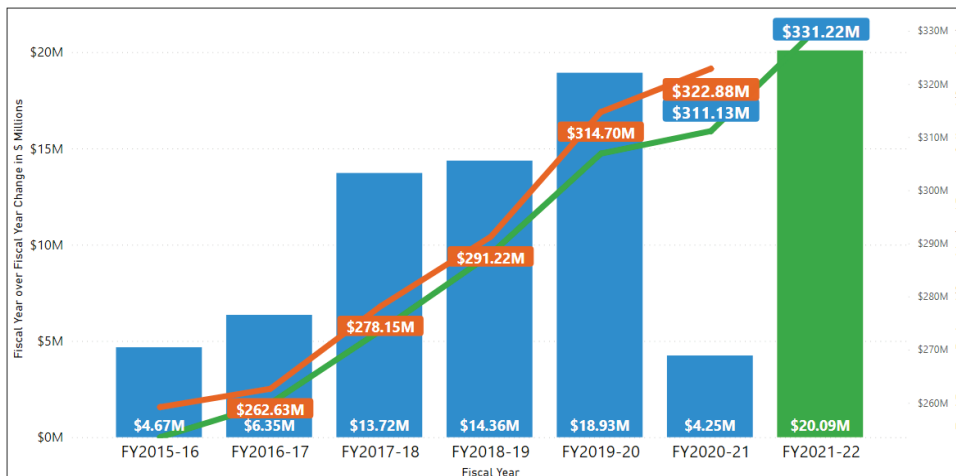
In the past ten fiscal years, the annual natural growth (when comparing budgeted valuation to prior fiscal years) in property valuation has ranged between 2% to 3.5%, with the last four years seeing particularly strong growth. This year's growth of 4.99% needs to be viewed in the context that last year's natural growth was likely artificially depressed by the need to respond accordingly to the pandemic. In other words, last year's growth of 2.82% may have been closer to the more recent years at 3.25-3.5%. A higher growth value in FY 2020-21 then would decrease the comparison resulting in the 4.99% growth seen this year; all in all portraying more stability than seen here.



Estimated revenue collected from this year's property tax rate is projected to be just over \$331.2 million representing a 6.5% increase when compared to FY 2020-21. Of this revenue \$291.8 million will support General Fund expenditures while \$39.5 million supports the Capital Financing Fund. The anticipated collection rate for FY 2021-22 is being maintained at 99.1%, which remains lower than the 99.6% which had been used several years ago. This lower collection rate is continued acknowledgement about the potential continuing economic effects the pandemic may have on Durham County residents.

Increasing growth in property tax revenue, resulting from a combination of natural growth and tax rate increases, continues to provide the essential funding support needed for Durham County to accomplish its goals each year. This chart shows the consistent and growing revenue provided by property tax collection across both the General Fund and Capital Finance Plan Fund. The actual collected amount (orange line) consistently remains slightly above, but in parallel, with budgeted amounts each year (green line).

**Property tax Actual Collections and Budgets** (includes all property and collections)



The blue columns illustrate the year-to-year increase (delta) in the budgeted amount (i.e., for FY 2021-22 the budget for property tax revenue is \$331 million, an increase of \$20.09 million from FY2020-21 budget).

The total Durham County property tax rate of 72.22 cents per \$100 of property valuation is comprised of two rates, the General Fund, where most day-to-day operations occur, will be supported by 63.61 cents of the total tax rate, while the Capital Financing Plan Fund will have 8.61 cents dedicated for capital and debt service expenses. For reference, one additional cent of

property tax collects an additional \$4.58 million of new property tax revenue for the County. For a Durham County home valued at \$200,000, a 1.0 cent tax rate increase would mean an additional \$20 in property taxes for that home. Total Durham County property tax (72.22 cent tax rate) on such a home would equal \$1,444.40. As a reminder, property tax valuation divided by 100, then multiplied by property tax rate, and then multiplied by the collection rate derives the estimated property tax revenue collection amount for a fiscal year. Please use the link here to go to an online report that will calculate the estimated property tax bill for your home: [Property Tax Bill Calculator](#)

Property Tax	FY 2018-19 Actuals	FY2019-20 Actuals	FY2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Approved	\$ Change Appr. v. Orig.	% Change Orig. v. Appr.
Property Tax (All Except Vehicle)	\$272,228,034	\$296,625,172	\$294,244,482	\$304,614,045	\$312,170,383	\$17,925,901	6.09%
Property Tax (Vehicles Only)	\$18,995,224	\$18,074,655	\$16,887,703	\$18,266,425	\$19,047,516	\$2,159,813	12.79%
<b>Total</b>	<b>\$291,223,258</b>	<b>\$314,699,826</b>	<b>\$311,132,185</b>	<b>\$322,880,470</b>	<b>\$331,217,899</b>	<b>\$20,085,714</b>	<b>6.46%</b>

The County’s projected property tax collection rate is budgeted for a second year in a row at 99.10%. This continues to be in direct response to the economic conditions that are impacting Durham County citizens and businesses. While valuations do not change for Real Property outside of a reappraisal, the collection of taxes can be impacted due to unemployment increases and other direct impacts on homeowners and business owners. The property tax collection rate is the percentage of revenue collected versus the amount billed. For FY 2021-22 every 0.01% change in this rate is equal to a \$334,000 difference in revenue (one way to say this would be if we had budgeted at the rate of 99.6% (as prior years) that would have added an additional \$1.67 million to the budgeted revenue). It is a reference number as to how well the Tax department does at collecting on bills issued and on citizens ability to pay their annual property tax bill. The decrease put into effect in FY 2020-21 of 0.5% was based off an analysis of historical trends, particularly what was seen in the last recession of 2008-2009, where there was a one year drop of 0.5% and then a few years to recover back to the prior rate. Final collections for FY 2020-21 will be reviewed and the collection rate updated as needed in future years.

### Sales tax

Sales taxes represent the second-largest revenue source for Durham County and are collected by the state and distributed back to the County monthly. Out of a total of 7.5% charged on most retail items in Durham County, 2.25% is allocated to county and municipal governments. This 2.25 cents for every retail sales dollar is broken up into four distinct sales tax entities, usually described by the state statute article number that made it law.

Article 39 sales tax is a one cent tax on every retail dollar and is collected based on where the retail item is actually received (“point of delivery”). An example is when an individual purchases a shirt at a local mall, this shirt may cost \$50, creating a collection of Article 39 sales tax of \$0.50 which will go to the county and/or municipality where the mall is located if the individual leaves with the merchandise. If the individual were to buy the item in one county, and have it shipped to another county for delivery, then the tax would be reflected in the receiving county’s collections. This particular sales tax is Durham County’s single largest sales tax and generally reflects the broadest retail sales trends within the County.

Article 40 sales tax is a half cent tax on every retail dollar (\$0.25 for the same \$50 shirt mentioned in Article 39) but differs from the Article 39 sales tax in that it is collected based on statewide retail sales and then distributed to counties and municipalities based on the percentage of the state population residing within the county and/or municipality. This tax reflects the broadest retail trends across the whole state and is less affected by retail sales growth in any one local government jurisdiction. This tax has stipulations attached to it by the state legislature directing that 30% of the Article 40 tax be allocated for school capital needs. Durham County allots the full amount of revenue collected from this sales tax to the support of capital projects, of which public school projects make up the largest amount.

Article 42 sales tax is a half cent tax on every retail dollar, and was similarly collected like the Article 40 sales tax, but because of state Medicaid Swap legislation, it is now collected like the Article 39 sales tax. This tax still has stipulations attached to it by the state legislature directing that 60% of the Article 42 tax be allocated for school capital needs. Durham County allots the full amount of revenue collected from this sales tax to the support of capital projects, of which public school projects make up the largest amount.

Article 46 sales tax is a quarter cent tax on every retail dollar and is collected based on where the retail item is received (“point of delivery”), similar to Article 39 sales tax. This sales tax, unlike any of the others, had to be approved by Durham County voters, and was in 2011. It also will not be split with the City of Durham or any other municipality in Durham County; the entire amount collected goes to Durham County. The Board of County Commissioners passed a resolution soon after approval of this

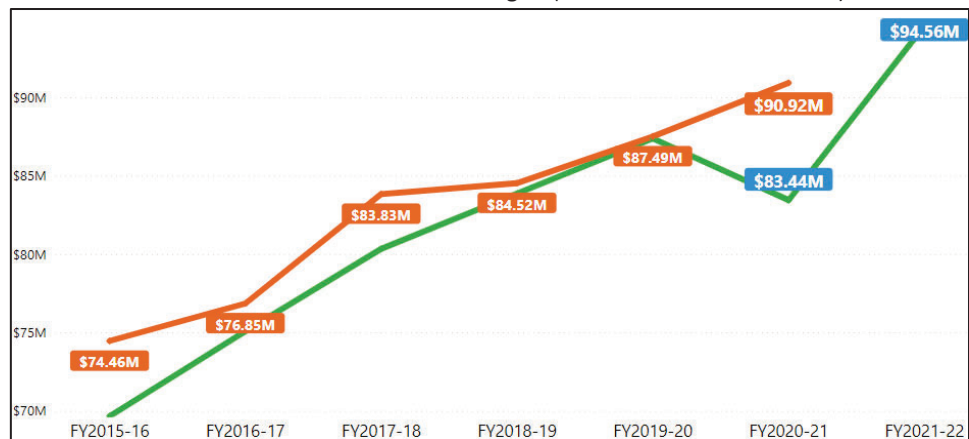
sales tax committing 67.12% of the proceeds from Article 46 to Durham Public Schools, 8.97% to Durham Technical Community College for scholarships, 2.17% to pre-kindergarten programs, and 21.74% to support Durham Public Schools capital project debt service. The tax was applied to purchases made in Durham County starting April 1, 2012. FY 2021-22 is the tenth full year this tax has been collected.

Estimating sales tax revenue collection as part of a budget process is highly dependent on historical trending of sales tax growth and variability, as well as assessing the near future economic outlook of the state and the county and/or municipality. At the time estimates for an upcoming fiscal year are being made there are approximately 18 months before those estimates will become actual dollars. This can result in relying on two estimated revenue projections as opposed to the preferred method of basing future year estimates off actuals for the prior year. While still being financially sound, this method does result in conservative estimates for the future year, and can cause less than desired reliability at times, particularly when outside influences occur, such as legislative changes or changes to the overall economy that were unforeseen.

For FY 2020-21 it was noted that “the challenge to realistically estimate sales tax revenue is high in a normal year, but during a global pandemic with potential massive economic ramifications, it is nearly impossible,” and that proved accurate. In response to the uncertainty surrounding the economic impact of the pandemic and the community’s response, and in concert with our peers, sales tax projections were reduced significantly. Actual sales tax revenue collection versus initial conservative projections continue to surprise experts across the State. What appears to have happened, explaining the continued strength of overall sales tax collections, is primarily related to two factors: 1) The impact of State legislation implemented in late 2018 that began the mandatory collection of sales taxes on items purchased online certainly proved fortuitous in this current year when many consumers purchasing habits were forced to change. 2) While Durham County point of purchase sales (see Article 39 description above) normally drive sales tax revenue growth (supported by the many non-county residents who visit Durham’s cultural and sporting amenities), with COVID restrictions, major growth in sales tax revenue occurred in Article 40 sales tax revenue, collected statewide. Many people stayed in their home counties but continued to purchase goods. This change of behavior did not negatively affect the amount of purchases, but rather where things were purchased. It is expected that more “normal” spending patterns will return to Durham County as the major cultural and sporting venues reopen.

For FY 2021-22 there is a significant increase in projected sales tax collections of 13.32% for all major articles of sales taxes from the FY 2020-21 budget. It is important to note that this increase is in many ways capturing growth for two fiscal years. Because of the uncertainty facing the budget process in FY 2020-21 the estimated budgeted collections were reduced, but actual collections for the fiscal year have proven consistently strong and significant growth was realized.

Sales Tax Actual Collections and Budgets (includes all Sales Tax Articles)



This growth in current year actuals is then captured and further increased as budget projections for FY 2021-22 also apply an estimated 4% growth, similar to prior years. This effect can be seen in this chart that shows while the budget estimate was adjusted downward for FY 2020-21 (Green line), the actual collections (Orange line) are on a very stable upward trend.

Sales Tax	FY 2018-19 Actuals	FY2019-20 Actuals	FY2020-21 Original	FY 2020-21 Estimate	FY 2020-21 Approved	\$ Change Appr. v. Rec.	% Change Orig. v. Appr.
Article 39 (1 Cent)	\$23,430,000	\$24,050,427	\$25,061,015	\$26,644,000	\$27,825,156	\$2,764,141	11.03%
Article 40 (1/2 Cent)	\$14,520,150	\$15,155,927	\$14,028,246	\$15,758,939	\$16,389,296	\$2,361,050	16.83%
Article 42 (1/2 Cent)	\$16,907,182	\$17,470,492	\$17,328,568	\$18,832,000	\$19,585,353	\$2,256,785	13.02%
Article 46 (1/2 Cent)	\$14,795,987	\$15,207,500	\$15,200,000	\$16,304,000	\$16,956,287	\$1,756,287	11.55%
City Sales Tax ILA	\$14,867,204	\$15,610,623	\$11,821,383	\$13,378,000	\$13,799,581	\$1,978,198	16.73%
<b>Total</b>	<b>\$84,520,524</b>	<b>\$87,494,969</b>	<b>\$83,439,212</b>	<b>\$90,916,939</b>	<b>\$94,555,673</b>	<b>\$11,116,461</b>	<b>13.32%</b>

## Intergovernmental Revenues

The majority of budgeted intergovernmental revenues in Durham County are received by the two major Human Services agencies, Public Health and the Department of Social Services. Other departments receiving small amounts of intergovernmental revenue include Emergency Medical Services, Criminal Justice Resource Center, the County Sheriff, and the Fire Marshal, among others.

Public Health has a total budget of \$30.9 million, \$21.8 million is supported with County dollars and \$9.1 million is received from other sources. Of this \$9.1 million in revenues, 96.4% comes from intergovernmental sources, mostly state and federal government funds. There is a minor projected increase of \$600,000 in intergovernmental funds for FY 2021-22. These funds support departmental administrative and operational costs; health education; nutrition programs; dental services; lead poisoning prevention; public health emergency preparedness; refugee health; STD clinic services; immunizations; tuberculosis and other communicable disease control; family planning and maternal healthcare; breast and cervical cancer screenings; HIV education, counseling, and testing; child healthcare; and public school nurses.

The Department of Social Services (DSS) has a total budget of \$53.3 million of which \$22.8 million is supported with County dollars and \$30.5 million is received from other sources. Of the revenues from other sources, 99.4% comes from intergovernmental sources, mostly the state and federal government. For FY 2020-21 DSS related intergovernmental revenue increased minimally, by less than 1%, at \$262,000. Most of this increase is related to offsetting revenue projected for 10 new positions that will support the County's Medicaid compliance efforts. Intergovernmental funds in Social Services support various programs that provide protection of abused and neglected children and adults; the provision of services to prevent unnecessary institutionalization of disabled and elderly residents; Work First support services; school and community social work services and health insurance to eligible families.

## Other Key Revenues

There are many revenue sources Durham County collects; however, a few are of special interest because of their high correlation to overall County economic activity and/or key County services. Below are a few of those key revenues that the County takes special note of every year when developing its annual budget.

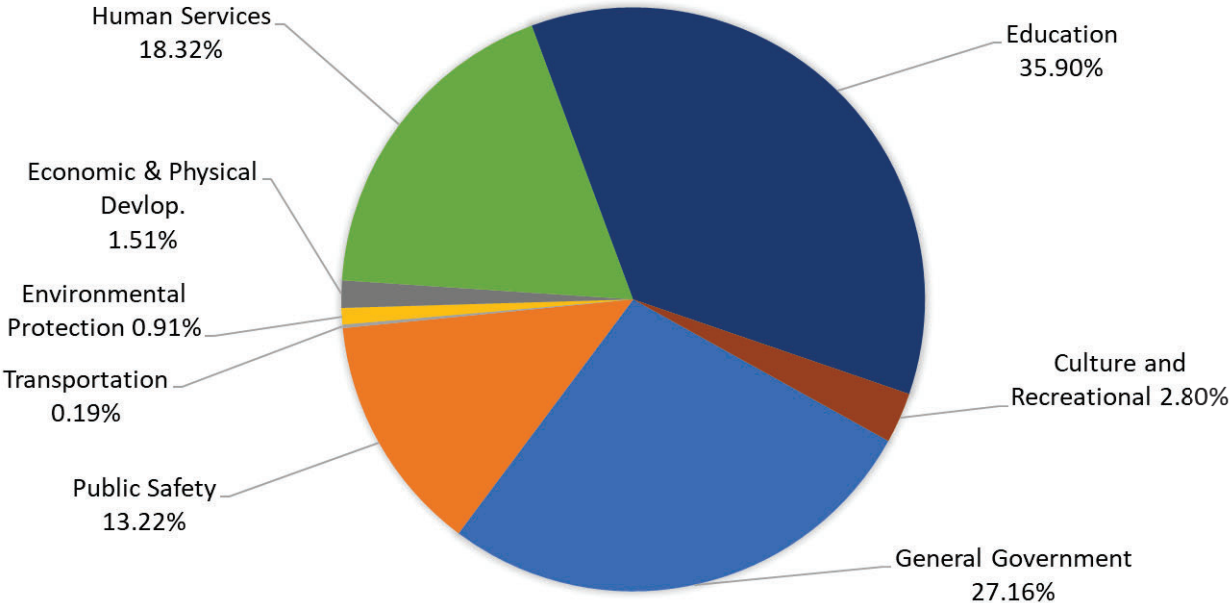
Key Revenues	FY 2018-19 Actuals	FY2019-20 Actuals	FY2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Approved	% Change Orig. v. Appr.
ABC Net Profit Distribution	\$2,300,000	\$2,410,192	\$2,400,000	\$2,400,000	\$2,500,000	4.17%
Deed Registratration and Transfer Fees	\$5,124,433	\$6,249,260	\$5,400,000	\$6,200,000	\$6,300,000	16.67%
EMS Patient Fees	\$8,452,030	\$7,964,928	\$9,030,000	\$8,697,012	\$9,430,000	4.43%
Investment Revenue	\$3,564,195	\$2,570,282	\$2,010,000	\$612,000	\$1,010,005	-49.75%
Local Occupancy Tax (General Fund)	\$3,810,529	\$3,122,475	\$2,823,264	\$1,642,717	\$2,309,194	-18.21%
Local Occupancy Tax (NCMLS)	\$500,000	\$500,000	\$500,000	\$0	\$264,186	-47.16%
Solid Waste Management Fee Co	\$2,243,611	\$2,194,660	\$2,371,725	\$2,391,725	\$2,321,057	-2.14%
<b>Total</b>	<b>\$25,994,798</b>	<b>\$25,011,796</b>	<b>\$24,534,989</b>	<b>\$21,943,454</b>	<b>\$24,134,442</b>	<b>-1.63%</b>

- ABC profit distributions are received quarterly from state-collected taxes on alcohol sold in the County and throughout the state. Final year actuals are not usually known until well into the fourth quarter of each fiscal year, as the ABC Board completes their budget process. Discussion with the ABC leadership team indicated that the continued growth seen in past years is also expected for FY 2021-22, with an additional \$100,000 added to the budget.
- Register of Deeds fees are charges made for new deeds of trust, changing of deeds of trust, marriage certificates, etc. State changes to these fees may affect the collection amount. These fees have grown steadily over the past few years and did so even in the current economic climate. Projections for next fiscal year reflect this continued growth, but perhaps not as strong as FY 2020-21 due to understanding that market availability of property may be tighter next year.
- Emergency Medical Services (EMS) FY 2020-21 revenues were greatly impacted by the COVID-19 pandemic. During the early part of the pandemic, EMS saw a roughly 38 percent reduction in call volume, which corresponded to a decrease in revenue for the current year. Based on a rebounding of call volume, along with fee adjustments recommended as a part of this budget, EMS expects rebounding revenues in the coming year. Additionally, Medicaid transformation efforts at the State level are anticipated to have a positive impact on revenues in the coming year.

- Investment income is interest earned on County cash deposited in banks. For FY 2020-21, in response to the economic shift related to the pandemic, this revenue source was held flat. The real impact has proven even more significant. The yield (amount earned on funds held over time) has decreased dramatically from a March of 2020 amount of 0.49% to an April 2021 yield of 0.01%. These facts are what have driven the projection for FY 2021-22 to be significantly reduced in comparison to prior fiscal years. It is important to note, that while this lower yield affects income generated off funds held in accounts, conversely this low yield provides excellent long-term debt service rates. Lower long-term interest rates the County was able to obtain in FY 2020-21 will more than make up for any lower interest income (in other words, we see a decrease in this revenue in the short-term but save millions of dollars over the long-term with lower interest rates on debt service loans).
- Occupancy tax is based on room occupancy and rates received for the rental of any room, lodging or accommodation furnished by a hotel, motel, inn, or similar place within the County. The significant decrease from FY 2018-19 actuals to FY 2020-21 estimate reflects the current pandemic related economic impact on this industry; and projected two year decrease of \$2.2 million or 56.7%. Through close work with Discover Durham staff in developing this forecast there is anticipation of a slight recovery for FY 2021-22, but still well below the recent strong years.
- The Solid Waste management fee is an annual fee assessed on the property tax bill of unincorporated Durham County residential properties. The fee funds the Solid Waste Division which provides Solid Waste Services for unincorporated residents such as curbside recycling and litter control and provides unincorporated residents with access to the Solid Waste Convenience Sites. The decrease in the fee is a result of the elimination of construction and demolition waste from the Convenience Sites. Though the ordinance does not allow for the acceptance of any construction and demolition waste at the convenience sites there has only been partial compliance in the past. In FY 2020-21 enforcement has been stricter, resulting in reduced tonnage and a decrease in cost.

# General Fund Expenditures

FY 2021-22 Approved Budget  
Total General Fund Expenditures: \$504,763,473



# GENERAL FUNDS EXPENDITURES

Funds: General, Risk Management, Swap, Reappraisal Reserve, Capital Finance Plan, Benefits, LEO Separation Allowance

All General Funds Summary	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
General Fund	\$449,282,250	\$467,034,886	\$483,130,806	\$503,585,742	\$504,763,473	8.08%
Other General Funds	\$113,766,605	\$116,150,944	\$115,020,901	\$119,335,697	\$123,727,677	6.52%
<b>Total</b>	<b>\$563,048,855</b>	<b>\$583,185,830</b>	<b>\$598,151,707</b>	<b>\$622,921,439</b>	<b>\$628,491,150</b>	<b>7.77%</b>
Transfers within General Funds	\$69,362,803	\$76,696,005	\$77,102,695	\$71,568,878	\$74,251,414	-3.19%
<b>Total</b>	<b>\$493,686,052</b>	<b>\$506,489,825</b>	<b>\$521,049,012</b>	<b>\$551,352,561</b>	<b>\$554,239,736</b>	<b>9.43%</b>

General Fund Expenditures	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
<b>General Government</b>	<b>\$117,342,868</b>	<b>\$122,695,304</b>	<b>\$126,866,302</b>	<b>\$130,052,526</b>	<b>\$137,071,662</b>	<b>11.72%</b>
Board Of County Commissioners	\$628,391	\$639,548	\$630,061	\$770,827	\$770,827	20.53%
County Administration	\$2,488,790	\$2,708,272	\$2,968,766	\$3,647,490	\$3,717,490	37.26%
Finance	\$3,302,126	\$3,230,695	\$3,147,061	\$3,184,682	\$3,343,013	3.48%
Tax Administration	\$5,562,259	\$6,173,714	\$6,427,498	\$6,372,838	\$6,372,838	3.23%
Legal	\$2,549,361	\$2,562,529	\$2,531,034	\$2,608,504	\$2,608,504	1.79%
Court Facilities	\$472,493	\$342,977	\$386,811	\$377,955	\$383,805	11.90%
Elections	\$2,351,135	\$2,374,482	\$4,673,691	\$3,095,065	\$3,095,065	30.35%
Register Of Deeds	\$1,737,498	\$1,954,097	\$2,084,070	\$1,923,208	\$1,973,208	0.98%
General Services	\$12,819,045	\$12,929,433	\$14,981,111	\$15,845,422	\$15,475,206	19.69%
Information Technology	\$10,119,950	\$10,996,099	\$12,443,041	\$12,215,048	\$12,275,193	11.63%
Human Resources	\$2,103,569	\$2,375,161	\$2,697,932	\$2,934,972	\$2,934,972	23.57%
Budget & Management Services	\$803,398	\$914,171	\$847,795	\$882,521	\$882,521	-3.46%
Veterans Services	\$314,015	\$365,431	\$391,285	\$367,529	\$367,529	0.57%
Geographic Information Systems	\$498,843	\$519,091	\$519,091	\$529,072	\$468,927	-9.66%
Nondepartmental	\$71,591,994	\$74,609,604	\$72,137,055	\$75,297,393	\$82,402,564	10.44%
<b>Public Safety</b>	<b>\$66,336,849</b>	<b>\$64,575,944</b>	<b>\$68,794,128</b>	<b>\$66,715,937</b>	<b>\$66,720,468</b>	<b>3.32%</b>
County Sheriff	\$39,482,674	\$37,380,582	\$40,780,727	\$38,503,691	\$38,433,906	2.82%
Emergency Communications	\$1,105,194	\$1,514,937	\$1,514,937	\$1,593,567	\$1,566,863	3.43%
Office of Emergency Services	\$19,801,744	\$18,642,648	\$19,950,683	\$19,478,868	\$19,476,888	4.47%
Medical Examiner	\$244,300	\$250,000	\$269,900	\$275,000	\$350,000	40.00%
Criminal Justice Resource Center	\$4,385,869	\$5,470,397	\$4,807,918	\$5,399,764	\$5,427,764	-0.78%
Youth Home	\$1,317,068	\$1,317,380	\$1,469,963	\$1,465,047	\$1,465,047	11.21%
<b>Transportation</b>	<b>\$228,549</b>	<b>\$412,500</b>	<b>\$129,250</b>	<b>\$1,144,433</b>	<b>\$977,472</b>	<b>136.96%</b>
Other Transportation	\$228,549	\$412,500	\$129,250	\$1,144,433	\$977,472	136.96%
<b>Environmental Protection</b>	<b>\$5,525,826</b>	<b>\$4,588,506</b>	<b>\$6,345,599</b>	<b>\$4,561,421</b>	<b>\$4,590,170</b>	<b>0.04%</b>
General Services	\$2,270,661	\$2,510,325	\$3,195,490	\$2,445,257	\$2,442,757	-2.69%
Engineering & Environ Svcs	\$3,216,118	\$2,020,653	\$3,081,122	\$2,057,524	\$2,088,773	3.37%
Other Environmental Protection	\$39,047	\$57,528	\$68,987	\$58,640	\$58,640	1.93%
<b>Econom. &amp; Physical Devlp.</b>	<b>\$6,579,912</b>	<b>\$6,964,832</b>	<b>\$7,746,181</b>	<b>\$7,437,664</b>	<b>\$7,610,196</b>	<b>9.27%</b>
Open Space Management	\$73,373	\$77,175	\$374,164	\$77,175	\$100,175	29.80%
Planning	\$1,248,462	\$1,461,777	\$1,461,777	\$1,339,063	\$1,339,063	-8.39%
Cooperative Extension Service	\$1,273,631	\$1,661,440	\$2,108,924	\$1,551,515	\$1,715,691	3.27%
Soil And Water Conservation	\$559,101	\$615,848	\$651,723	\$650,278	\$650,278	5.59%
Economic Development	\$3,425,344	\$3,148,592	\$3,149,593	\$3,819,633	\$3,804,989	20.85%
<b>Human Services</b>	<b>\$81,014,593</b>	<b>\$87,669,716</b>	<b>\$90,904,130</b>	<b>\$90,904,590</b>	<b>\$92,456,205</b>	<b>5.46%</b>
Public Health	\$26,397,317	\$27,698,841	\$27,776,353	\$30,921,105	\$31,811,300	14.85%
Mental Health	\$6,336,751	\$6,336,751	\$6,336,751	\$6,349,700	\$6,349,700	0.20%
Social Services	\$46,872,122	\$52,375,917	\$55,737,716	\$53,308,785	\$53,618,023	2.37%
Other Human Services	\$1,408,403	\$1,258,207	\$1,053,310	\$325,000	\$677,182	-46.18%

# GENERAL FUNDS EXPENDITURES

Funds: General, Risk Management, Swap, Reappraisal Reserve, Capital Finance Plan, Benefits, LEO Separation Allowance

General Fund Expenditures	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
<b>Education</b>	<b>\$159,391,215</b>	<b>\$166,565,598</b>	<b>\$169,259,176</b>	<b>\$188,020,778</b>	<b>\$181,205,477</b>	<b>8.79%</b>
Durham Public Schools	\$145,970,717	\$153,177,778	\$155,077,778	\$173,349,273	\$166,206,627	8.51%
Community Colleges	\$7,900,158	\$7,872,799	\$7,872,799	\$8,779,166	\$8,954,166	13.74%
Other Education	\$5,520,340	\$5,515,021	\$6,308,599	\$5,892,339	\$6,044,684	9.60%
<b>Cultural &amp; Recreational</b>	<b>\$12,862,438</b>	<b>\$13,562,486</b>	<b>\$13,127,434</b>	<b>\$14,748,393</b>	<b>\$14,131,823</b>	<b>4.20%</b>
Library	\$11,044,597	\$11,744,645	\$11,359,592	\$12,372,552	\$11,830,982	0.74%
Other Cultural & Recreational	\$1,817,841	\$1,817,841	\$1,767,842	\$2,375,841	\$2,300,841	26.57%
<b>Total</b>	<b>\$449,282,250</b>	<b>\$467,034,886</b>	<b>\$483,172,200</b>	<b>\$503,585,742</b>	<b>\$504,763,473</b>	<b>8.08%</b>

\*For General Fund expenditure detail refer to Departmental pages in the General Funds Tab

Other General Funds Expenditures	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
<b>Risk Management</b>	<b>\$3,746,807</b>	<b>\$3,849,805</b>	<b>\$4,129,517</b>	<b>\$4,124,117</b>	<b>\$4,824,117</b>	<b>25.31%</b>
Swap Agreement 05		\$1,500,000	\$776,041	\$1,500,000	\$1,500,000	0.00%
Reappraisal Reserve Fund	\$517,673	\$840,700	\$782,261	\$712,694	\$712,695	-15.23%
Capital Improvement Plan	\$79,229,598	\$76,951,796	\$76,964,259	\$78,921,234	\$82,613,213	7.36%
Benefits Plan	\$29,756,760	\$32,483,643	\$31,843,823	\$33,512,652	\$33,512,652	3.17%
LEO Special Separation Allowance	\$515,767	\$525,000	\$525,000	\$565,000	\$565,000	7.62%
<b>Total</b>	<b>\$113,766,605</b>	<b>\$116,150,944</b>	<b>\$115,020,901</b>	<b>\$119,335,697</b>	<b>\$123,727,677</b>	<b>6.52%</b>

\*For Other General Fund expenditures detail refer to the last section in the General Funds Tab

Transfers within All General Funds	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
<b>General</b>	<b>\$68,536,976</b>	<b>\$69,128,973</b>	<b>\$69,540,900</b>	<b>\$71,413,202</b>	<b>\$74,095,737</b>	<b>7.18%</b>
Transfer To Health Benefits	\$24,872,964	\$27,467,832	\$27,467,832	\$27,769,086	\$27,769,086	1.10%
Transfer To Dental Benefits	\$1,068,455	\$1,256,699	\$1,256,699	\$1,196,860	\$1,196,860	-4.76%
Transfer To Reappraisal Reserv	\$874,981	\$840,700	\$840,700	\$693,460	\$693,461	-17.51%
Transfer To Benefits Plan Fund	\$736,115	\$804,495	\$804,495	\$1,330,449	\$1,330,449	65.38%
Trfr To Capital Finan Plan Fnd	\$40,564,461	\$38,234,247	\$38,646,174	\$39,523,347	\$42,540,881	11.26%
Transfer To Leo Special Separation Allowance	\$420,000	\$525,000	\$525,000	\$900,000	\$565,000	7.62%
<b>Risk Management</b>	<b>\$75,904</b>	<b>\$81,330</b>	<b>\$86,554</b>	<b>\$93,406</b>	<b>\$93,406</b>	<b>14.85%</b>
Transfer To Health Benefits	\$71,490	\$76,200	\$83,096	\$85,972	\$85,972	12.82%
Transfer To Dental Benefits	\$2,964	\$3,444	\$3,458	\$3,257	\$3,257	-5.43%
Transfer To Benefits Plan Fund	\$1,450	\$1,686		\$4,177	\$4,177	147.75%
<b>Reappraisal Reserve Fund</b>	<b>\$35,784</b>	<b>\$54,220</b>	<b>\$22,696</b>	<b>\$62,270</b>	<b>\$62,271</b>	<b>14.85%</b>
Transfer To Health Benefits	\$34,104	\$50,800	\$21,306	\$57,314	\$57,315	12.82%
Transfer To Dental Benefits	\$1,680	\$2,296	\$1,390	\$2,172	\$2,172	-5.40%
Transfer To Benefits Plan Fund		\$1,124		\$2,784	\$2,784	147.69%
<b>Capital Improvement Plan</b>	<b>\$714,139</b>	<b>\$7,431,482</b>	<b>\$7,452,545</b>			<b>-100.00%</b>
Transfer To General Fund	\$714,139	\$7,431,482	\$7,452,545			-100.00%
<b>Total</b>	<b>\$69,362,803</b>	<b>\$76,696,005</b>	<b>\$77,102,695</b>	<b>\$71,568,878</b>	<b>\$74,251,414</b>	<b>-3.19%</b>

\*These transfers are between General Funds. They are removed to capture actual All General Funds Expenditures (so they are not duplicated)



# ALL FUNDS SUMMARY OF REVENUES

Fund, Revenue Category	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
<b>General Funds</b>	<b>\$571,773,020</b>	<b>\$583,185,830</b>	<b>\$601,822,769</b>	<b>\$594,652,646</b>	<b>\$628,491,150</b>	<b>7.77%</b>
Taxes	\$407,242,844	\$399,176,661	\$416,624,488	\$412,314,482	\$429,568,952	7.61%
Licenses and Permits	\$1,410,462	\$517,500	\$611,650	\$540,000	\$540,000	4.35%
Intergovernmental	\$52,632,738	\$48,443,617	\$66,355,326	\$54,318,039	\$58,400,400	20.55%
Contributions and Donations	\$280,270	\$273,452	\$265,859	\$207,720	\$207,720	-24.04%
Investment Income	\$2,868,330	\$2,020,000	\$623,395	\$1,570,002	\$1,070,005	-47.03%
Rental Income	\$729,374	\$735,116	\$968,099	\$738,924	\$738,924	0.52%
Sewer Connection Fees	\$16,770					
Service Charges	\$30,928,956	\$30,251,067	\$28,783,429	\$31,786,862	\$32,186,862	6.40%
Enterprise Charges	\$11,685		\$4,580	\$13,000	\$13,000	
Other Revenues	\$2,418,172	\$2,035,250	\$2,545,949	\$1,971,992	\$1,971,992	-3.11%
Transfers In	\$73,233,420	\$99,733,167	\$85,039,994	\$91,191,625	\$103,793,295	4.07%
<b>Special Revenue Funds</b>	<b>\$11,213,873</b>	<b>\$11,379,983</b>	<b>\$11,717,032</b>	<b>\$12,779,212</b>	<b>\$13,119,727</b>	<b>15.29%</b>
Taxes	\$9,895,468	\$9,881,174	\$10,466,790	\$10,739,724	\$10,919,742	10.51%
Intergovernmental	\$1,250,000	\$1,250,000	\$1,250,000	\$1,250,000	\$1,250,000	0.00%
Investment Income	\$68,405		\$242			
Transfers In		\$248,809		\$789,488	\$949,985	281.81%
<b>Debt Service Funds</b>	<b>\$174,499,909</b>	<b>\$68,135,847</b>	<b>\$67,633,485</b>	<b>\$77,988,909</b>	<b>\$80,988,909</b>	<b>18.86%</b>
Intergovernmental	\$730,758					
Investment Income	\$845,767	\$308,416	\$308,416	\$267,461	\$267,458	-13.28%
Service Charges	\$493,293	\$500,000	\$404,977	\$500,000	\$500,000	0.00%
Transfers In	\$172,430,091	\$67,327,431	\$66,920,092	\$77,221,448	\$80,221,451	19.15%
<b>Enterprise Funds</b>	<b>\$12,020,668</b>	<b>\$12,906,036</b>	<b>\$14,460,408</b>	<b>\$13,408,017</b>	<b>\$13,408,017</b>	<b>3.89%</b>
Licenses and Permits	\$53,937	\$604,500	\$651,651	\$616,500	\$616,500	1.99%
Investment Income	\$362,011	\$300,000	\$300,000	\$300,000	\$300,000	0.00%
Sewer Connection Fees	\$1,370,914	\$798,500	\$2,305,721	\$800,500	\$800,500	0.25%
Service Charges	\$683					
Enterprise Charges	\$10,225,522	\$11,202,536	\$11,202,536	\$11,690,517	\$11,690,517	4.36%
Other Revenues	\$7,600	\$500	\$500	\$500	\$500	0.00%
<b>Trust Funds</b>	<b>\$62</b>					
Investment Income	\$62					
<b>Total</b>	<b>\$769,507,532</b>	<b>\$675,607,696</b>	<b>\$695,633,694</b>	<b>\$698,828,784</b>	<b>\$736,007,803</b>	<b>8.94%</b>

# ALL FUNDS SUMMARY OF EXPENDITURES

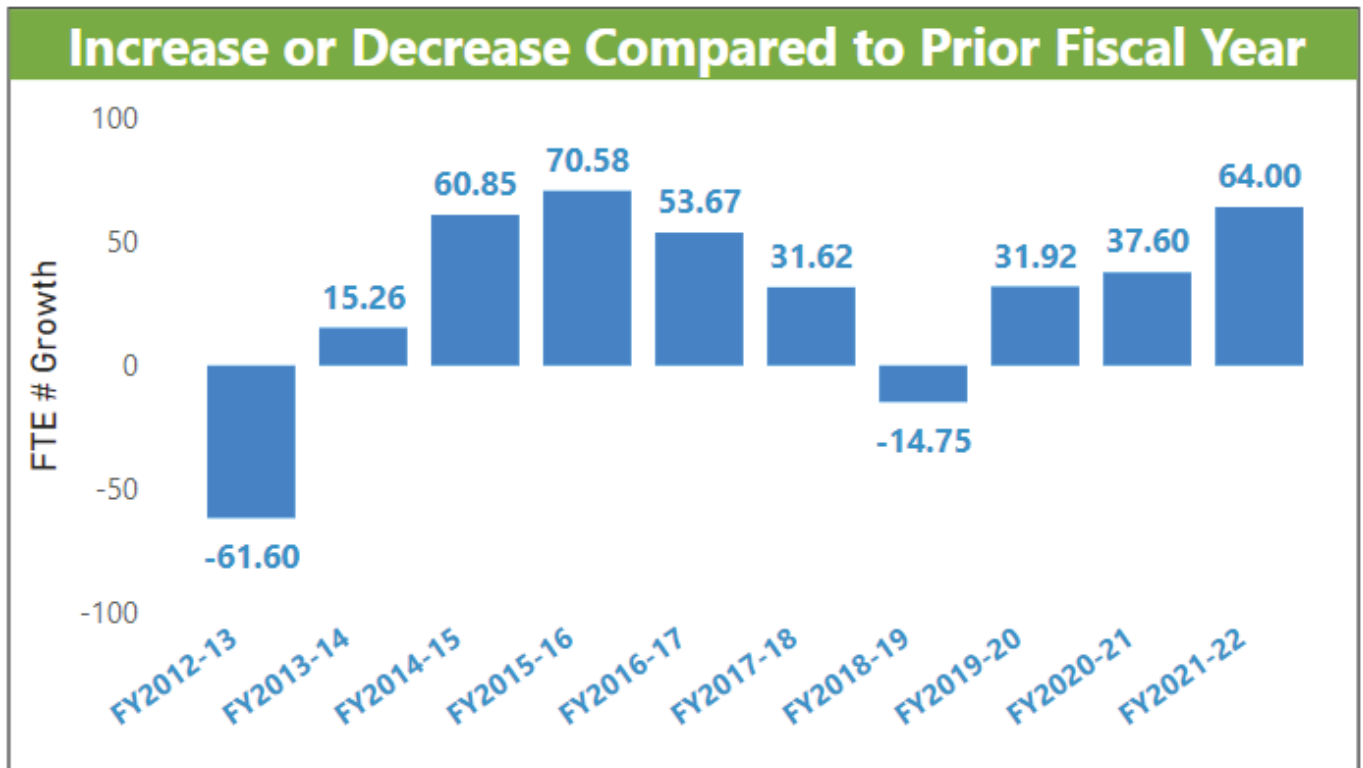
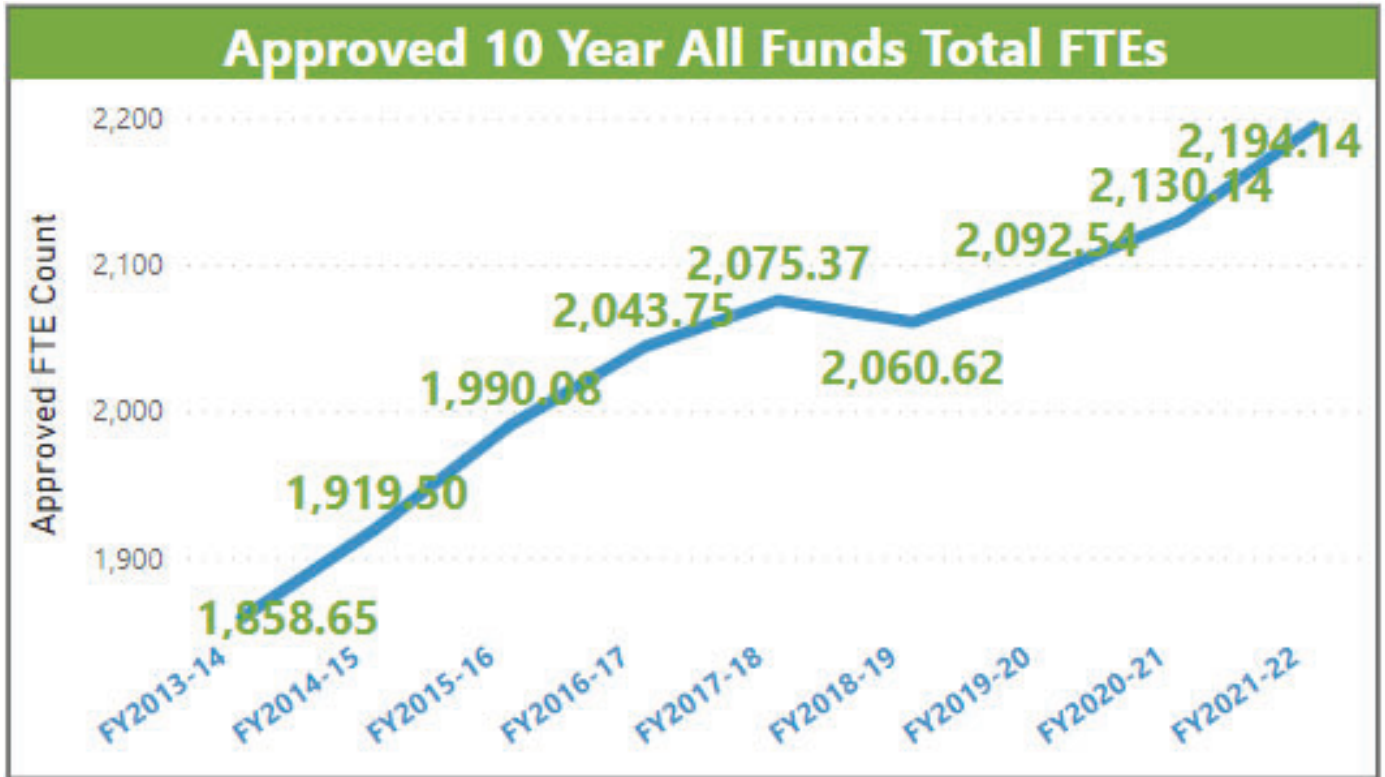
Fund Groups, Fund	FY 2019-20 Actuals	FY 2020-21 Original	FY 2020-21 Estimate	FY 2021-22 Requested	FY 2021-22 Approved	% Change Orig. v. Appr.
<b>General Funds</b>	\$563,048,855	\$583,185,830	\$598,151,707	\$622,921,439	\$628,491,150	7.77%
General	\$449,282,250	\$467,034,886	\$483,130,806	\$503,585,742	\$504,763,473	8.08%
Risk Management	\$3,746,807	\$3,849,805	\$4,129,517	\$4,124,117	\$4,824,117	25.31%
Swap Agreement 05		\$1,500,000	\$776,041	\$1,500,000	\$1,500,000	0.00%
Reappraisal Reserve Fund	\$517,673	\$840,700	\$782,261	\$712,694	\$712,695	-15.23%
Capital Improvement Plan	\$79,229,598	\$76,951,796	\$76,964,259	\$78,921,234	\$82,613,213	7.36%
Benefits Plan	\$29,756,760	\$32,483,643	\$31,843,823	\$33,512,652	\$33,512,652	3.17%
LEO Special Separation Allowance	\$515,767	\$525,000	\$525,000	\$565,000	\$565,000	7.62%
<b>Special Revenue Funds</b>	\$12,472,189	\$11,379,983	\$11,352,321	\$12,779,212	\$13,119,727	15.29%
Lebanon Fire District	\$1,462,826	\$1,536,746	\$1,531,011	\$1,657,824	\$1,657,824	7.88%
Redwood Fire District	\$1,192,658	\$1,093,958	\$1,093,353	\$1,119,690	\$1,119,690	2.35%
New Hope Fire District	\$100,996	\$97,383	\$97,327	\$99,932	\$99,932	2.62%
Eno Fire District	\$36,538	\$36,256	\$36,246	\$36,773	\$36,773	1.43%
Bahama Fire District	\$1,575,988	\$1,557,933	\$1,536,309	\$1,508,241	\$1,508,241	-3.19%
Special Park District	\$1,128,668	\$1,288,724	\$1,290,026	\$1,432,382	\$1,506,933	16.93%
Durham Fire And Rescue Serv Tax District	\$4,324,516	\$4,518,983	\$4,518,049	\$5,674,370	\$5,840,334	29.24%
Community Health Trust	\$2,650,000	\$1,250,000	\$1,250,000	\$1,250,000	\$1,350,000	8.00%
<b>Debt Service Funds</b>	\$165,803,535	\$68,135,847	\$63,792,239	\$77,988,909	\$80,988,909	18.86%
Debt Service	\$165,803,535	\$68,135,847	\$63,792,239	\$77,988,909	\$80,988,909	18.86%
<b>Enterprise Funds</b>	\$10,127,428	\$12,906,036	\$12,619,527	\$13,408,017	\$13,408,017	3.89%
Stormwater		\$1,413,936	\$1,416,091	\$1,413,936	\$1,413,936	0.00%
Sewer Utility	\$10,127,428	\$11,492,100	\$11,203,436	\$11,994,081	\$11,994,081	4.37%
<b>Total</b>	<b>\$751,452,007</b>	<b>\$675,607,696</b>	<b>\$685,915,794</b>	<b>\$727,097,577</b>	<b>\$736,007,803</b>	<b>8.94%</b>

## ALL FUNDS FTEs (Full Time Equivalent Positions)

Functional Area, Fund	FY 2019-20 Actual FTEs	FY 2020-21 Original FTEs	FY 2020-21 Estimated FTEs	FY 2021-22 Requested FTEs	FY 2021-22 Approved FTEs	# Change Appr. v. Orig.
<b>General Funds</b>	2063.54	2093.14	2097.14	2,167.14	2,154.14	61.00
<b>General</b>	2054.54	2083.14	2087.14	2,157.14	2,144.14	61.00
Board Of County Commissioners	4.00	4.00	4.00	4.00	4.00	0.00
County Administration	19.00	20.00	21.00	23.00	23.00	3.00
Finance	27.00	26.00	26.00	27.00	27.00	1.00
Tax Administration	62.00	62.00	65.00	65.00	65.00	3.00
Legal	20.00	20.00	20.00	20.00	20.00	0.00
Elections	11.00	11.00	11.00	11.00	11.00	0.00
Register Of Deeds	19.00	19.00	19.00	19.00	19.00	0.00
General Services	94.00	92.00	92.00	98.00	94.00	2.00
Information Technology	46.00	50.00	50.00	50.00	50.00	0.00
Human Resources	20.00	20.00	20.00	20.00	20.00	0.00
Budget & Management Services	8.00	7.00	7.00	8.00	8.00	1.00
Veterans Services	5.00	5.00	5.00	5.00	5.00	0.00
County Sheriff	493.00	485.00	485.00	503.00	488.00	3.00
Emergency Services	204.00	204.00	204.00	204.00	204.00	0.00
Criminal Justice Resource Center	51.80	51.80	51.80	51.80	51.80	0.00
Youth Home	21.12	21.12	21.12	21.12	21.12	0.00
Other Transportation			1.00	1.00	1.00	1.00
Engineering & Environ Svcs	20.00	16.00	15.00	16.00	16.00	0.00
Cooperative Extension Service	18.16	18.76	18.76	18.76	18.76	0.00
Soil And Water Conservation	5.00	5.00	5.00	5.00	5.00	0.00
Economic Development	1.00	1.00	1.00	3.00	3.00	2.00
Public Health	238.55	238.55	237.55	257.55	269.55	31.00
Social Services	519.00	558.00	558.00	577.00	571.00	13.00
Other Education			1.00	1.00	1.00	1.00
Library	147.91	147.91	147.91	147.91	147.91	0.00
<b>Risk Management</b>	5.00	6.00	6.00	6.00	6.00	0.00
Risk Management Administration	5.00	6.00	6.00	6.00	6.00	0.00
<b>Reappraisal Reserve Fund</b>	4.00	4.00	4.00	4.00	4.00	0.00
Tax Administration	4.00	4.00	4.00	4.00	4.00	0.00
<b>Enterprise Funds</b>	27.00	37.00	37.00	39.00	40.00	3.00
<b>Stormwater</b>		8.00	8.00	8.00	8.00	0.00
Engineering & Environ Svcs		8.00	8.00	8.00	8.00	0.00
<b>Sewer Utility</b>	27.00	29.00	29.00	31.00	32.00	3.00
Water And Sewer	27.00	29.00	29.00	31.00	32.00	3.00
<b>Total</b>	<b>2090.54</b>	<b>2130.14</b>	<b>2134.14</b>	<b>2,206.14</b>	<b>2,194.14</b>	<b>64.00</b>

## Historical Full – Time Equivalent Position Comparisons

These charts display the fiscal year FTE count for all Funds in Durham County. Some years have a negative growth number which is often attributed to moving of departments or positions to different entities. For example, in FY 2018-19 Durham Fire and Rescue FTEs moved to the City of Durham as part of the consolidation efforts.



**FY 2021-22 APPROVED NEW FULL TIME EQUIVALENTS (FTEs)**

Position	FTEs	Salary and Benefits	Starting Date
<b>Goal 2: Health and Well-being for All</b>	<b>45.00</b>	<b>\$3,394,489</b>	
Bull City United Expansion - New Department (Total County Cost for 20 FTE's = \$291,282, Revenue offset = \$935,488)	20.00	\$1,226,770	07.01.2021
DPS Supervisory/Processing Support - Durham Public Schools	2.00	\$190,344	07.01.2021
DPS School Nurses - Durham Public Schools	10.00	\$840,720	07.01.2021
Tax Relief Program - DSS	3.00	\$192,123	07.01.2021
Medicaid State Corrective Plan - DSS ( Total County Cost for 10 FTE's = \$478,174, Revenue offset = \$466,358)	10.00	\$944,532	07.01.2022
<b>Goal 3: Safe Community</b>	<b>3.00</b>	<b>\$194,998</b>	
Procurement Specialist - Sheriff	1.00	\$70,473	07.01.2021
Licensed Clinical Addiction Specialist - Sheriff	1.00	\$73,440	07.01.2021
Health Care Worker - Sheriff	1.00	\$51,085	07.01.2021
<b>Goal 4: Environmental Stewardship</b>	<b>6.00</b>	<b>\$365,354</b>	
Economic Development Manager - Economic Development	1.00	\$80,000	07.01.2021
Economic Development Analyst - Economic Development	1.00	\$30,000	01.01.2022
Land Management - Open Space	1.00	\$54,545	07.01.2021
Project Manager - Sewer Utility Fund	1.00	\$105,358	07.01.2021
Office Assistant - Sewer Utility Fund	1.00	\$39,664	07.01.2021
Utility Locator - Sewer Utility Fund	1.00	\$55,787	07.01.2021
<b>Goal 5: Accountable, Efficient and Visionary Government</b>	<b>6.00</b>	<b>\$471,628</b>	
Performance Management Analyst - Budget	1.00	\$86,068	07.01.2021
Racial Equity Specialist - Racial Equity	1.00	\$95,442	07.01.2021
Community Analyst - Racial Equity	1.00	\$84,286	07.01.2021
Grounds Crew Leader - General Services	1.00	\$64,096	07.01.2021
Janitorial Maintenance Technician - General Services	1.00	\$43,107	07.01.2021
Accountant - Finance	1.00	\$98,629	07.01.2021
<b>Total</b>	<b>60.00</b>	<b>\$4,426,469</b>	

**NET COUNTY POSITIONS AND EXPENSES**

Position	FTEs	Salary and Benefits
Grant Dollars Supported Positions (County expense alone)	30.00	\$769,456.00
Enterprise Fund or Risk Management Supported Positions	3.00	-\$200,809.00
General Fund Supported Positions	27.00	\$2,054,358.00
<b>Net General Fund Expense</b>	<b>60.00</b>	<b>\$2,623,005</b>

*Light Blue highlighted area denotes grant dollars supported positions*

*Light Green highlighted area denotes Enterprise Fund or Other Fund supported positions*

*\*Note: The totals on this page are the new FTEs for the fiscal year, and do not also reflect FTE changes approved by the Board during the prior fiscal year outside of the budget process*