# DURHAM COUNTY AGRICULTURAL ECONOMIC DEVELOPMENT GRANT PROGRAM

2022 Fiscal Year Guidelines

The Durham County Board of County Commissioners has approved an Agricultural Economic Development Grant Program and has allocated \$75,000 for this fiscal year. The program purpose is to offer cost share grants to assist farmers, nonprofits that impact the local food system, along with promoting Agriculture Development and Outdoor Environmental Learning Centers in schools.

The County has a successful economic development plan that offers cash incentives to businesses that create jobs in the community. This incentive program mimics the same outcome but is directed to support farms, new and beginning entrepreneurs, nonprofit organizations and agriculture education in schools.

This program will provide three types of grants:

- Small grants for Agriculture Development in schools: Up to \$1,000.00
- Grants for farmers: Up to \$5,000.00
- Grants for Nonprofits that impact the local food system: Up to \$2,000

**Training sessions** will be offered in person and virtually to assist interested applicants with the application process:

<u>Session 1</u>- Tuesday August 10<sup>th</sup>, 8am to 9am at the Durham Farm Bureau office at 1901 Hillandale Rd <u>Session 2</u>- Thursday, August 12<sup>th</sup>, 12pm to 1pm at the Durham Farm Bureau office at 1901 Hillandale Rd <u>Session 3</u>- Tuesday, August 17<sup>th</sup>, 7pm to 8pm at the Agriculture Building at 721 Foster St

Please **R.S.V.P** to Lisa Marochak (<u>Lmarochak@dconc.gov</u> or 919-560-0558) if you are planning to attend one of the trainings. (Link will be provided after you register.)

# Application Deadline: August 31, 2021 at 5:00 pm

Notification: Award recipients will be notified by letter by September 15, 2021.

• If awarded you must attend the grant administration training before implementation.

# **Application for Farmers**

The grant program assists farmers in developing new sources of agricultural income through the provision of 85% cost-share grants, or 95% cost-share grants for disadvantaged and underserved farmers. Applicants can be reimbursed for the cost of farm improvements or other eligible expenses listed in the grant.

- Grants: Up to \$5,000.00
- Submit your application with the Durham Soil and Water Conservation District either by email to Sherry Scully, <u>sscully@dconc.gov</u> or at the main office at 201 E Main St. Durham, NC 27701.
- The applications are ranked, and grant awardees are selected based on evaluation criteria listed on the application.
- All grant recipients will be notified by mail and sent the required documents to become a Durham County vendor.
- <u>Installation and purchases made before having an approved contract and all necessary paperwork will</u> <u>not be eligible for reimbursement.</u>
- This is a reimbursement grant. After installation of the approved farm improvements are completed/installed according to the predetermined specifications, you will submit all paid receipts to the Durham Soil & Water staff. A request for payment form will be filed with the Durham County Finance Department and you will be issued a payment reimbursing you for the approved expenses.

# **Application for Schools**

- Grants: Up to \$1,000.00
- Submit your application with the Durham Soil and Water Conservation District either by email to Sherry Scully, <u>sscully@dconc.gov</u> or at the main office at 201 E. Main St. Durham, NC 27701.
- The applications are ranked based on evaluations criteria listed in the application. Applicants can be reimbursed up to 85% of the cost for the program or eligible expenses listed on the grant.
- All grant recipients will be notified by mail and sent the required documents to become a Durham County vendor.
- Installation and purchases made before having an approved contract and all necessary paperwork will not be eligible for reimbursement.
- This is a reimbursement grant. After installation of the approved expenses are completed/installed according to the predetermined specifications, you will submit all paid receipts to the Durham Soil & Water staff. A request for payment form will be filed with the Durham County Finance Department and you will be issued a payment reimbursing you for the approved expenses.

# **Application for Nonprofit Organizations**

The grant program assists by providing financial support for program implementation through the provision of 85% cost-share grants. Applicants can be reimbursed for the cost of improvements or other eligible expenses listed in the grant.

- Grants: Up to \$2,000.00
- Submit your application with the Durham Soil and Water Conservation District either by email to Sherry Scully, <u>sscully@dconc.gov</u> or at the main office at 201 E Main St. Durham, NC 27701.
- The applications are ranked, and grant awardees are selected based on evaluation criteria listed on the application.
- All grant recipients will be notified by mail and sent the required documents to become a Durham County vendor.
- Installation and purchases made before having an approved contract and all necessary paperwork will not be eligible for reimbursement.
- This is a reimbursement grant. After installation of the approved improvements or expenses are completed/installed according to the predetermined specifications, you will submit all paid receipts to the Durham Soil & Water staff. A request for payment form will be filed with the Durham County Finance Department and you will be issued a payment reimbursing you for the approved expenses.

# <u>Eligibility</u>

- The applicant/organization must reside in Durham County and serve Durham County residents.
- Applicant cannot apply if they are currently under contract with this grant program.

# The Grant funds to farmers would be used to assist in:

- Infrastructure improvements to the farm;
- Food Safety Compliance
- Socially disadvantaged and underserved farmer financial assistance;
- New and beginning farmers small startup funds:
- Purchase specialized farm equipment.

The Grant funds to schools would be used to assist in:

- Ag Development in schools;
- Build Outdoor Environmental Learning Centers or programming (Ag. Related)
- Support student recruitment for Ag Ed programs

The Grant funds to **nonprofits** would be used to assist in:

- Support farmers participating in Durham farmers markets
- Providing food or support for the food insecure
- Community gardens or groups that provide space for citizens to grow food

# Agricultural Grant Subcommittee Program Year 2022

- The Agricultural Economic Development Grant Subcommittee will be made up of nine (9) members including:
  - Two Farmland Preservation Advisory Board Representatives
  - Two Soil & Water Conservation District Board Representatives
  - o The Durham County Cooperative Extension Service Director or their designee
  - o The Executive Director of Farmer Foodshare Inc. or their designee
  - One Durham County Farm Bureau Representative
  - The USDA Farm Service Agency Executive Director or their designee
  - The Durham County Soil & Water Director or their designee

## **Procedures**

- 1. Applicants will be referred to the Durham County Soil & Water Department's website, where they will complete and submit their application.
- 2. County staff will provide completed applications to the committee for their review.
- 3. At its scheduled meeting, a minimum of five committee members will review and rank the applications. The committee shall approve, deny or request additional information from the applicant.
- 4. The applicant will be informed in writing by County staff of the committee's decision to deny, grant, grant with condition, or seek more information. If the committee denies a grant request, staff will provide feedback on the application to the applicant.
- 5. Should the committee deny funding for an application the appeals process will be the following:
  - A) The applicant will need to provide a written appeal;
  - B) The notice to the committee shall state why the applicant thinks the grant should be approved.
  - C) The application shall then be given further consideration by the committee within 60 days and its decision is final.
- 6. At its discretion, the committee may impose any additional terms to a grant request. But in general, once an application has been approved for an individual or organization the following steps will be implemented:
  - A) The applicant will enter into a contract with Durham County. After the contract has been executed, a Durham Soil & Water Conservation District staff representative will visit the farm to conduct a preconstruction meeting.
    - Once the project has been completed Durham Soil & Water Conservation District staff will certify the project as completed and collect receipts.
    - Staff will complete a request for reimbursement and submit the request to the Durham County Finance office for payment.

- 7. Applicants agree to utilize grant funds for their intended use. Each individual or organization receiving a grant must provide an accounting of how all funds will be used and key milestones reached within 180 days of the receipt of the grant award.
- 8. If an applicant fails to complete item #7 or fails to begin the work within **180 days of the receipt of the grant award, the County reserves the right to rescind the grant award so that the funds may be reallocated to others in the community.**
- 9. The committee shall provide annual reports to the Soil & Water Conservation District Board and the BOCC of the number of grants requested, approved and denied, and a 2-3-page written analysis of the program's success metrics to date.

## **Policies and Definitions**

## **Statement of Confidentiality**

Documents, including but not limited to financial statements, business plans, customer and supplier lists, description of inventory or assets, contractual obligations and existing liabilities, submitted during the application process shall be treated as confidential information.

## Durham County M/WBE Ordinance adopted in November 2016

Minority means an individual who is a citizen or lawful permanent resident of the United States and who is:

- 1. African American-A person having origins in any of the black racial groups of Africa.
- 2. Asian American-A person having origins in any of the original peoples of the Far East, Southeast Asia, Asia, Indian continent, or Pacific Islands.
- 3. Hispanic American-A person of Spanish or Portuguese culture having origins in Mexico, South or Central America, or the Caribbean islands, regardless of race.
- 4. Native American- A person having origins in any of the original Indian peoples of North America.
- 5. WBE means an M/WBE which is a woman-owned business enterprise.

**New & Beginning Farmer-**A Beginning Farmer or Rancher means an individual or entity who: has not operated a farm or ranch, or who has operated a farm or ranch for not more than 10 consecutive years.

# **Specialized Farm Equipment**

A farm implement that performs a specialized mechanical function, and which is identifiable as a specific piece of equipment that is not ordinary and customarily used on a farm.

# Grant funds can be used to offset costs for:

Suitable expenses are those associated with the production and marketing of diversified farm enterprises, value- added and Agri-tourism endeavors. Examples include, but are not limited to:

- o Subcontractors and off farm services
- Supplies
- Materials
- o Specialized equipment purchases

**Crant funds** <u>cannot</u> be used for: purchase of livestock or salary for the applicant.

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# Grant Application Contact Information & Signature Page

# \*Please read the instructions and eligibility guidelines prior to completing this application. \*

Applicant name(s)				
Farm name				
Site address				
Mailing address				
City, State			Zip	
Home Phone	Work P	hone		
Cell Phone				
Email address				
Website				

# <u>SIGNATURES</u>

# Please sign and date below

Signature

Signature

Email: <a href="mailto:sscully@dconc.gov">sscully@dconc.gov</a>

Date

Date

Submit your completed application:

Mail or hand-deliver: Durham County Soil & Water 201 E. Main St., FI 5 Durham, NC 27701

## Farm & Nonprofit Applicants please answer the following questions on a separate sheet

- Describe in detail your plan for completing your project. Tell us the specific tasks to be completed. Give dates by which you will complete them. (250 words maximum)
- What is your relevant experience? What skills and education do you have that will be useful to the successful completion of your project? (250 words maximum)
- How will the project fit into your operation? (250 words maximum).
- Why do you believe that this project can be successful? (250 words maximum)
- In what areas do you believe you will need assistance to successfully complete your project? Who have you identified to assist you in those areas? Are those individuals aware of your project and have they agreed to help you? (250 words maximum)

# <u>Education/School Grant Applicants</u> please answer the following questions on a separate sheet

- Describe your project. What specific tasks will be completed. Give dates by which you will complete them. Who will you partner with? (250 words maximum)
- How will your project work to develop workforce/intern opportunities for youth in the county? (250 words maximum)
- In what areas do you believe you will need assistance to successfully complete your project? Who have you identified to assist you in those areas? Are those individuals aware of your project and how have they agreed to help you? (250 words maximum)
- What plans are you putting into place to ensure your project is sustainable? (250 words maximum)
- How does your project relate to The North Carolina End-of-Grade Tests, and/or enhance the NC DPI Standard Course of Study? (250 words maximum)

# **BUDGET FORM**

Use the following pages to explain the budget. Please list all your expected expenses in the appropriate categories and calculate a total on the last page. Your budget should clearly show how grant funds will be used on your project. Items that you list under the grant contribution heading are those for which you will use grant funds provided by the grant program.

Subcontractors Grant Contribution			
Item	Quantity	Cost per Unit	Total
			\$
		Total	\$

Supplies, Materials and Equipment (must be approved by the committee)			
Item	Quantity	Cost per Unit	Total
			\$
Total			\$

# **Budget Summary Form**

Use this worksheet to summarize information from previous pages.

# Grant contribution by line item:

Line Item	Grant contribution	Matching funds
Subcontractors	\$	\$
Supplies	\$	\$
Materials	\$	\$
Equipment purchase	\$	\$
Other (Explain)	\$	\$
	\$	\$
	Total grant contribution	Total match

How long have you been operating?	years	
Percentage of income generated from your farm operation		%
Please list the primary sources of your farm income (crop	ps, etc.).	
Do you or your farming operation carry liability insurance?	Yes No	
Will this project create an opportunity for a new generation of farmers in your family to be employed on the farm?	YesNo	
Will this project create additional jobs?	YesNo How many?	
What is your total current farm size?	acresRentOwned	
What is your current acreage in production?	acres	
Do you qualify as a M/WBE according to the Durham County Ordinance?	Yes No	
How much money are you requesting for your project?	\$	
What is the total estimated cost for your project (including match)?	\$	

# **Farmer Grant Program 2022 Evaluation Worksheet – Part I** *Please check all that apply to each application.*

	<u>Pts.</u>
<ul> <li>Improvements for food safety compliance</li> </ul>	15
<ul> <li>Infrastructure improvements</li> </ul>	15
<ul> <li>M/WBE (Durham County Ordinance)</li> </ul>	15
<ul> <li>New &amp; Beginning Farmer</li> </ul>	15
<ul> <li>Farmers purchasing specialized equipment</li> </ul>	15
<ul> <li>Project Match: applicant match to the grant &gt;50%</li> </ul>	10
<ul> <li>Farmland is participating or applying for the VAD program</li> </ul>	5
<ul> <li>Farm has a conservation plan</li> </ul>	5
<ul> <li>The farm is following watershed rules</li> </ul>	5
<b>Nonprofit Grant Program 2022 Evaluation Worksheet- Part 1</b> <i>Please check all that apply to each application.</i>	
<ul> <li>Improvements for food safety compliance</li> </ul>	15
<ul> <li>Infrastructure improvements</li> </ul>	15
<ul> <li>M/WBE (Durham County Ordinance)</li> </ul>	15
<ul> <li>Purchasing specialized equipment</li> </ul>	15
<ul> <li>Organization supports Durham Farmers</li> </ul>	15
<ul> <li>Organization donates food to local pantries</li> </ul>	15
<ul> <li>Project Match: applicant match to the grant &gt;50%</li> </ul>	10

# Farmer & Nonprofit Grant Program 2022 Evaluation Worksheet –Part II

- Feasibility: \_\_\_\_\_ (20 points) Applicant has a good plan in place for completion of the project.
- Experience: \_\_\_\_\_ (20 points) Applicant demonstrates skills to successfully complete the project.
- Project Fit: \_\_\_\_\_ (20 points) Project has good fit with existing farm infrastructure.
- Project Viability: \_\_\_\_\_(20 points) Likelihood that the project will enable successful agricultural production.
- Project Support: \_\_\_\_\_ (20 points) Potential of applicant to garner support to assist with project.

# Grant Program 2022 Evaluation Worksheet for Schools- Part I

Please check all that apply to each application.

<ul> <li>Agriculture Development in schools</li> </ul>	$\underline{\underline{Pts.}}_{20}$
<ul> <li>Grant support FFA programs in schools</li> </ul>	20
<ul> <li>School supports intern opportunities for youth</li> </ul>	20
<ul> <li>Project related to NC EOG. Can be incorporated and/or</li> </ul>	20
enhance the NC DPI Standard Course of Study	
<ul> <li>School Partners with other Ag Agencies</li> </ul>	20