



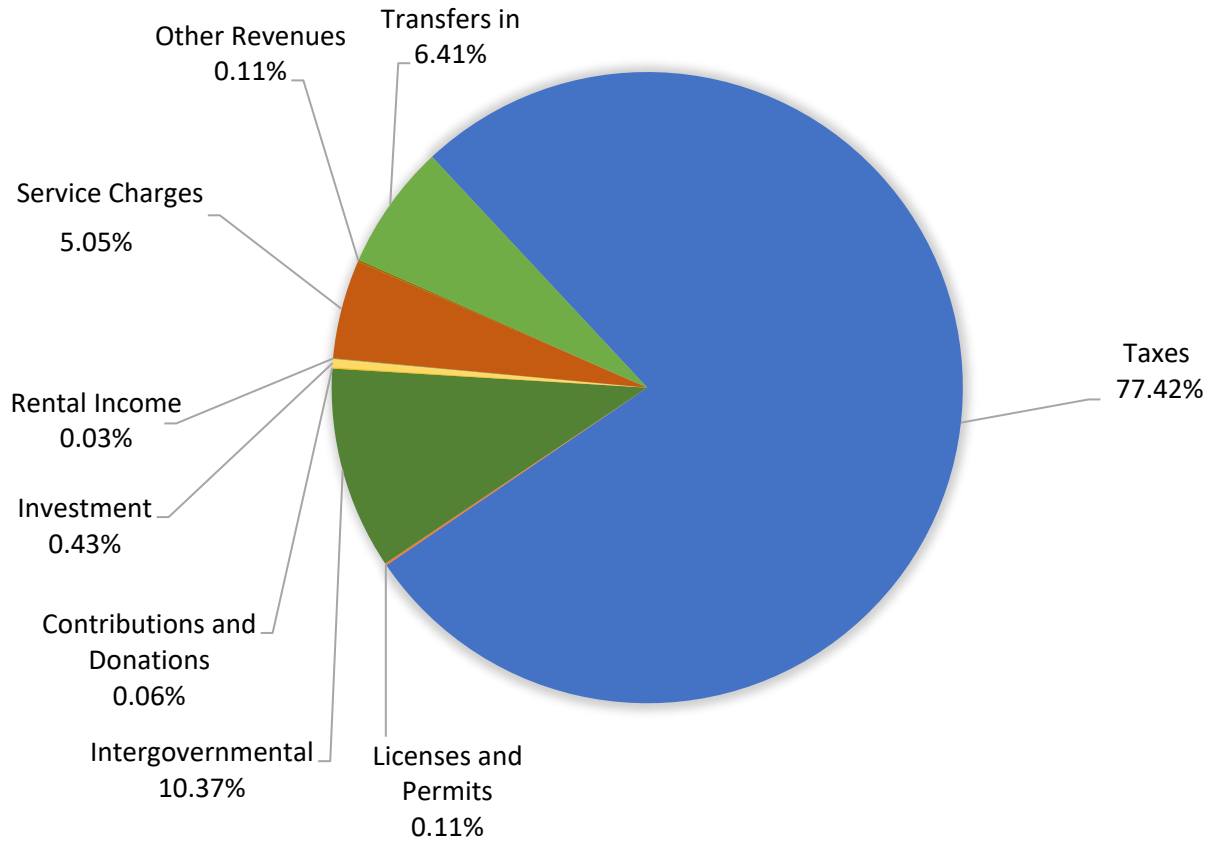
## **Summary**

A brief account of all funds budgeted for the fiscal year beginning.



# General Fund Revenues

FY 2020-21 Approved Budget  
Total General Fund Revenues: \$467,034,886



# GENERAL FUNDS REVENUES

Funds: General, Risk Management, Swap, Reappraisal Reserve, Capital Finance Plan, Benefits, LEO Separation Allowance

All General Funds Summary	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
General Fund	\$429,436,539	\$456,787,859	\$460,256,270	\$467,034,886	2.24%
Other General Funds	\$111,349,518	\$114,980,897	\$116,406,057	\$116,150,944	1.02%
<b>Total</b>	<b>\$540,786,057</b>	<b>\$571,768,756</b>	<b>\$576,662,327</b>	<b>\$583,185,830</b>	<b>2.00%</b>
Transfers within General Funds	-\$66,026,832	-\$69,928,841	-\$69,519,636	-\$76,696,005	9.68%
<b>Total</b>	<b>\$474,759,225</b>	<b>\$501,839,915</b>	<b>\$507,142,691</b>	<b>\$506,489,825</b>	<b>0.93%</b>

General Fund Revenues	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
<b>Taxes</b>	<b>\$345,145,681</b>	<b>\$362,977,603</b>	<b>\$362,464,210</b>	<b>\$361,599,220</b>	<b>-0.38%</b>
Finance	\$84,753,707	\$87,771,000	\$84,604,202	\$83,739,212	-4.59%
Tax Administration	\$260,343,273	\$275,162,603	\$277,818,008	\$277,818,008	0.97%
General Services	\$48,701	\$44,000	\$42,000	\$42,000	-4.55%
<b>Licenses and Permits</b>	<b>\$1,466,817</b>	<b>\$1,124,500</b>	<b>\$1,112,000</b>	<b>\$517,500</b>	<b>-53.98%</b>
Finance	\$451,004	\$490,000	\$475,000	\$475,000	-3.06%
Tax Administration	\$21,250	\$20,000	\$20,000	\$20,000	0.00%
County Sheriff	\$28,885	\$20,000	\$20,000	\$20,000	0.00%
Emergency Services			\$2,500	\$2,500	
Engineering & Environ Svcs	\$965,678	\$594,500	\$594,500		-100.00%
<b>Intergovernmental</b>	<b>\$48,678,060</b>	<b>\$43,908,719</b>	<b>\$50,895,945</b>	<b>\$48,443,617</b>	<b>10.33%</b>
County Administration	\$21,053	\$35,632	\$51,694	\$51,694	45.08%
Finance	\$5,693,966	\$2,700,000	\$3,590,000	\$2,590,000	-4.07%
General Services	\$44,529	\$35,000	\$30,000	\$30,000	-14.29%
Veterans Services	\$2,216	\$2,000	\$2,000	\$2,000	0.00%
County Sheriff	\$911,079	\$603,500	\$1,394,746	\$1,762,746	192.09%
Emergency Services			\$3,369,471	\$3,368,025	
Fire Marshal	\$556,194	\$431,450			-100.00%
Criminal Justice Resource Center	\$811,619	\$936,954	\$1,316,101	\$1,316,101	40.47%
Youth Home	\$17,674	\$20,000	\$20,000	\$20,000	0.00%
Emergency Medical Services	\$2,499,124	\$2,560,167			-100.00%
Engineering & Environ Svcs	\$97,797	\$26,149	\$150,000	\$150,000	473.64%
Cooperative Extension Service	\$272,766	\$285,140	\$277,525	\$277,525	-2.67%
Soil And Water Conservation	\$26,820	\$26,760	\$26,760	\$26,760	0.00%
Economic Development	\$600,000	\$445,000	\$445,000	\$50,000	-88.76%
Public Health	\$7,680,368	\$6,320,447	\$8,066,840	\$8,066,840	27.63%
Social Services	\$28,561,014	\$28,123,371	\$31,331,843	\$29,907,961	6.35%
Other Human Services	\$521,064	\$919,059	\$581,025	\$581,025	-36.78%
Library	\$360,777	\$288,090	\$242,940	\$242,940	-15.67%
Nondepartmental		\$150,000			-100.00%
<b>Contributions and Donations</b>	<b>\$283,102</b>	<b>\$191,678</b>	<b>\$273,452</b>	<b>\$273,452</b>	<b>42.66%</b>
County Administration	\$50,000				
County Sheriff	\$64,182	\$65,000	\$70,000	\$70,000	7.69%
Cooperative Extension Service	\$100	\$250			-100.00%
Public Health	\$2,000				
Social Services	\$11,591	\$1,428	\$3,452	\$3,452	141.74%
Library	\$155,229	\$125,000	\$200,000	\$200,000	60.00%
<b>Investment Income</b>	<b>\$3,351,040</b>	<b>\$2,010,000</b>	<b>\$2,010,000</b>	<b>\$2,010,000</b>	<b>0.00%</b>
Finance	\$3,329,612	\$2,000,000	\$2,000,000	\$2,000,000	0.00%
Tax Administration	\$21,367	\$10,000	\$10,000	\$10,000	0.00%
County Sheriff	\$61				

# GENERAL FUNDS REVENUES

Funds: General, Risk Management, Swap, Reappraisal Reserve, Capital Finance Plan, Benefits, LEO Separation Allowance

General Fund Revenues	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
<b>Rental Income</b>	\$315,900	\$297,937	\$136,836	\$136,836	-54.07%
Finance	\$13,139	\$9,300	\$11,200	\$11,200	20.43%
General Services	\$288,301	\$273,000	\$110,000	\$110,000	-59.71%
Criminal Justice Resource Center	\$14,459	\$15,636	\$15,636	\$15,636	0.00%
Engineering & Environ Svcs	\$1	\$1			-100.00%
<b>Sewer Connection Fees</b>	\$16,753	\$5,000	\$5,000		-100.00%
Engineering & Environ Svcs	\$7,640	\$5,000	\$5,000		-100.00%
Other Environmental Protection	\$9,113				
<b>Service Charges</b>	\$22,889,558	\$24,139,175	\$23,721,673	\$23,582,195	-2.31%
Tax Administration	\$1,935,676	\$1,890,000	\$1,889,925	\$1,889,925	-0.00%
Legal		\$2,000			-100.00%
Elections	\$55	\$662,800	\$175	\$175	-99.97%
Register Of Deeds	\$5,297,205	\$5,580,000	\$5,600,000	\$5,600,000	0.36%
General Services	\$2,610,456	\$2,526,690	\$2,802,303	\$2,662,825	5.39%
County Sheriff	\$1,091,698	\$985,000	\$976,000	\$976,000	-0.91%
Emergency Services			\$11,106,165	\$11,106,165	
Fire Marshal	\$192,785	\$191,165			-100.00%
Criminal Justice Resource Center	\$115,103	\$96,000	\$120,500	\$120,500	25.52%
Youth Home	\$488,732	\$550,000	\$550,000	\$550,000	0.00%
Emergency Medical Services	\$10,348,836	\$10,855,000			-100.00%
Engineering & Environ Svcs	\$13,761	\$2,255			-100.00%
Cooperative Extension Service	\$17,465	\$22,015	\$7,675	\$7,675	-65.14%
Public Health	\$482,925	\$484,150	\$461,380	\$461,380	-4.70%
Social Services	\$4,518	\$6,600	\$7,050	\$7,050	6.82%
Library	\$289,473	\$285,500	\$200,500	\$200,500	-29.77%
Nondepartmental	\$870				
<b>Enterprise Charges</b>	\$15,251	\$14,000			-100.00%
Engineering & Environ Svcs	\$15,251	\$14,000			-100.00%
<b>Other Revenues</b>	\$969,709	\$466,257	\$2,017,750	\$535,250	14.80%
Finance	\$156,310				
Tax Administration	\$66,265	\$50,000	\$50,000	\$50,000	0.00%
Register Of Deeds	\$264				
General Services	(\$5,537)	\$5,000			-100.00%
Human Resources	\$43,507	\$30,000	\$35,000	\$35,000	16.67%
County Sheriff	\$235,720	\$171,300	\$206,200	\$206,200	20.37%
Fire Marshal	\$152,235				
Engineering & Environ Svcs	\$38,492	\$850	\$1,482,850	\$350	-58.82%
Public Health	\$21,520	\$17,000	\$8,700	\$8,700	-48.82%
Social Services	\$260,858	\$192,107	\$235,000	\$235,000	22.33%
Library	\$76				
<b>Transfers In</b>	\$6,304,669	\$21,652,990	\$17,619,404	\$29,936,816	38.26%
Finance		\$17,367,456	\$15,411,077	\$17,404,363	0.21%
Nondepartmental	\$6,304,669	\$4,285,534	\$2,208,327	\$12,532,453	192.44%
<b>Total</b>	<b>\$429,436,539</b>	<b>\$456,787,859</b>	<b>\$460,256,270</b>	<b>\$467,034,886</b>	<b>2.24%</b>

\*For General Fund revenue detail refer to Departmental pages in the General Funds Tab

# GENERAL FUNDS REVENUES

Funds: General, Risk Management, Swap, Reappraisal Reserve, Capital Finance Plan, Benefits, LEO Separation Allowance

General Fund Tax Revenue Detail	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
Property Taxes (all Except Vehicle)	\$238,257,196	\$254,901,600	\$258,708,646	\$258,708,646	1.49%
Property Tax (Vehicles Only)	\$16,616,941	\$14,921,003	\$14,846,098	\$14,846,098	-0.50%
Other General Funds Revenues	\$1,439,146	\$1,334,000	\$1,282,000	\$1,282,000	-3.90%
Local Occupancy Tax (NCMLS)	\$500,000	\$500,000	\$500,000	\$500,000	0.00%
Local Occupancy Tax (General Fund)	\$3,810,529	\$3,950,000	\$2,823,264	\$2,823,264	-28.52%
City Sales Tax ILA	\$14,867,204	\$14,482,000	\$10,257,879	\$11,821,383	-18.37%
Article 46 (1/4 Cent)	\$14,795,987	\$15,100,000	\$15,300,000	\$15,200,000	0.66%
Article 44 (1/2 Cent)	\$1,345				
Article 42 (1/2 Cent)	\$16,907,182	\$17,585,000	\$17,512,941	\$17,328,568	-1.46%
Article 40 (1/2 Cent)	\$14,520,150	\$14,744,000	\$14,186,468	\$14,028,246	-4.85%
Article 39 (1 Cent)	\$23,430,000	\$25,460,000	\$27,046,914	\$25,061,015	-1.57%
<b>Total</b>	<b>\$345,145,681</b>	<b>\$362,977,603</b>	<b>\$362,464,210</b>	<b>\$361,599,220</b>	<b>-0.38%</b>

General Fund Transfers Revenue Detail	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
Transfer Fr Special Revenue Fd	\$909,378	\$921,395	\$958,327	\$950,971	3.21%
Trfr Frm Comm Hlt Trust Fund	\$4,768,500	\$2,650,000	\$1,250,000	\$1,250,000	-52.83%
Transfer from Capital Finance Plan Fund		\$714,139		\$7,431,482	940.62%
Transfer From Debt Service Fnd	\$626,791				
Transfer From Capital Projects				\$2,900,000	
Fund Balance Appropriated -- 4900810000		\$17,367,456	\$15,411,077	\$17,404,363	0.21%
<b>Total</b>	<b>\$6,304,669</b>	<b>\$21,652,990</b>	<b>\$17,619,404</b>	<b>\$29,936,816</b>	<b>38.26%</b>

Other General Funds Revenues	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
Risk Management	\$3,436,647	\$3,646,478	\$3,849,805	\$3,849,805	5.58%
Swap Agreement 05	\$1,689,612	\$1,000,000	\$1,500,000	\$1,500,000	50.00%
Reappraisal Reserve Fund	\$1,473,137	\$874,981	\$786,480	\$840,700	-3.92%
Capital Improvement Plan	\$76,958,121	\$79,256,388	\$77,261,129	\$76,951,796	-2.91%
Benefits Plan	\$27,792,001	\$29,783,050	\$32,483,643	\$32,483,643	9.07%
LEO Special Separation Allowance		\$420,000	\$525,000	\$525,000	25.00%
<b>Total</b>	<b>\$111,349,518</b>	<b>\$114,980,897</b>	<b>\$116,406,057</b>	<b>\$116,150,944</b>	<b>1.02%</b>

Transfers within All General Funds	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
<b>General</b>		\$714,139		\$7,431,482	940.62%
Transfer from Capital Finance Plan Fund		\$714,139		\$7,431,482	940.62%
<b>Reappraisal Reserve Fund</b>	\$1,476,006	\$874,981	\$786,480	\$840,700	-3.92%
Transfer From General Fund	\$1,476,006	\$874,981	\$786,480	\$840,700	-3.92%
<b>Capital Improvement Plan</b>	\$39,714,860	\$40,769,770	\$38,543,580	\$38,234,247	-6.22%
Transfer From General Fund	\$39,714,860	\$40,769,770	\$38,543,580	\$38,234,247	-6.22%
<b>Benefits Plan</b>	\$24,835,966	\$27,149,951	\$29,664,576	\$29,664,576	9.26%
Transfer From General Health Benefits	\$23,025,384	\$25,237,159	\$27,467,832	\$27,467,832	8.84%
Transfer From Risk Mgmt Health Benefits	\$37,808	\$61,185	\$76,200	\$76,200	24.54%
Transfer From Reappraisal Reserve Health Benefits	\$14,062		\$50,800	\$50,800	
Transfer From General Dental Benefits	\$1,054,982	\$1,111,362	\$1,256,699	\$1,256,699	13.08%
Transfer From Risk Mgmt Dental Benefits	\$2,075	\$2,680	\$3,444	\$3,444	28.51%
Transfer From Reappraisal Reserve Dental Benefits	\$790		\$2,296	\$2,296	
Transfer From General Fund	\$698,460	\$736,115	\$804,495	\$804,495	9.29%
Transfer From Risk Mgmt Fund	\$1,280	\$1,450	\$1,686	\$1,686	16.28%
Transfer From Reappraisal Reserve Fund	\$1,124		\$1,124	\$1,124	
<b>LEO Special Separation Allowance</b>		\$420,000	\$525,000	\$525,000	25.00%
Transfer From General Fund		\$420,000	\$525,000	\$525,000	25.00%
<b>Total</b>	<b>\$66,026,832</b>	<b>\$69,928,841</b>	<b>\$69,519,636</b>	<b>\$76,696,005</b>	<b>9.68%</b>

## REVENUE HIGHLIGHTS

### COVID-19 Pandemic Impact

The foundation of estimating revenue for an upcoming fiscal year is relatively steady historical trending, hopefully upward, of various revenue sources, and a relatively non-turbulent economic assessment for the upcoming fiscal year. Neither of those two key elements are present for the FY 2020-21 fiscal year.

To present a comprehensive review of revenue for the FY 2020-21 budget, it is important to consider the economic forecasts and trending of the County's most significant revenue sources before the COVID-19 pandemic occurred, and the projected impacts to and trending of revenue after. This section of the revenue highlights will provide that larger overview, while the subsequent sections will provide the more traditional discussion of the budgeted projections for FY 2020-21.

The table below highlights the main County revenue sources that have been adjusted in reaction to the currently occurring and probable ongoing economic changes the County is facing and will face over the next 12 to 24 months. **Since February 2020, an estimated \$14.9 million has been reduced from FY 2020-21 key revenue budget estimates.** These changes are based on budget office experience, review, and hours of analysis, but in the end are, at best, estimates developed without the comfort of historical trending and future economic clarity. The true impact of this likely recession will not initially be seen until the middle of Summer 2020, and the true effect on Durham County will not be evident until after the start of 2021, when the majority of property tax collections will have been received.

The table below shows the largest lost revenue sources the County could have used to support expansion of important programs and services without having to raise the property tax rate. **Instead of having \$14.95 million of new revenue based on a February economy, the County ended up developing an FY 2020-21 budget with only \$51,843 of new revenue from these key sources.** Lower revenues and increasing expenditure needs made for tough, but important budget decisions.

Revenue Category	FY 2019-20 Original	March Projection	% March v. FY 2019-20	Final Projection	FY 2020-21 v. FY 2019-20	\$ Change March v. Final	% Change March v. Final
Property Tax	\$306,586,804	\$313,596,741	2.29%	\$310,832,181	1.38%	(\$2,764,560)	-0.88%
Sales Tax	\$87,371,000	\$93,798,182	7.36%	\$83,439,212	-4.50%	(\$10,358,970)	-11.04%
Occupancy Tax	\$3,950,000	\$4,250,000	7.59%	\$2,823,264	-28.52%	(\$1,426,736)	-33.57%
Register of Deeds Fees	\$5,400,000	\$5,800,000	7.41%	\$5,400,000	0.00%	(\$400,000)	-6.90%
<b>Total</b>	<b>\$403,307,804</b>	<b>\$417,444,923</b>	<b>3.51%</b>	<b>\$402,494,657</b>	<b>-0.20%</b>	<b>(\$14,950,266)</b>	<b>-3.58%</b>

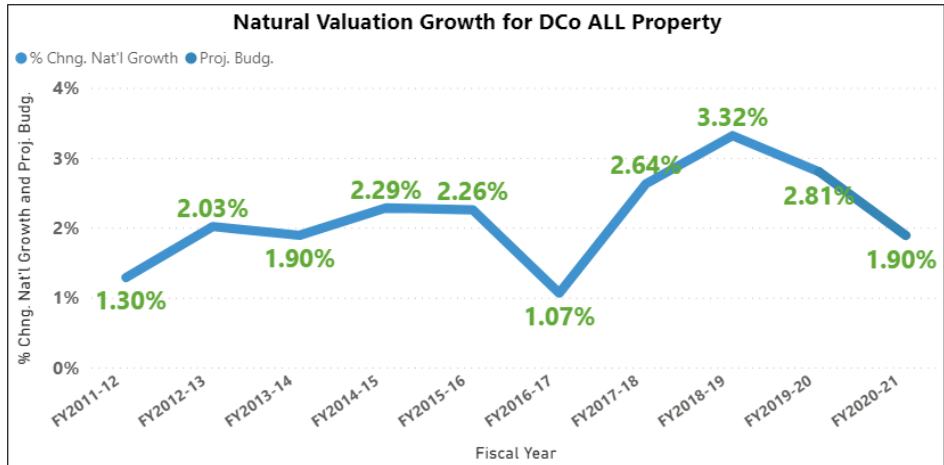
### Assessed Valuation/Property Taxes

Property tax is the largest source of revenue supporting operations in Durham County. For the FY 2020-21 approved budget, the County-wide property tax will stay flat at 71.22 cents per \$100 valuation. Estimated revenue collected from this tax rate is projected to be just over \$311.1 million, an increase of \$4.2 million (1.38%) when compared to FY2019-20. It is important to note that while County valuation growth is actually 1.9% for the fiscal year, the effect of reducing the tax collection rate (discussed later) reduces the net revenue from this valuation growth down to 1.38% (a projected loss of \$1.6 million). As a reminder, property tax valuation divided by 100, then multiplied by property tax rate, and then multiplied by the collection rate derives the estimated property tax revenue collection amount for a fiscal year.

Property Category	FY2019-20 Original	FY2020-21 Projected	% Change FY to FY
Real Property	\$36,679,717,847	\$37,237,748,596	1.52%
Personal Value/Service	\$3,568,011,796	\$3,802,807,778	6.58%
Public Service	\$580,268,564	\$607,015,073	4.61%
Motor Vehicle	\$2,392,736,986	\$2,392,736,986	0.00%
<b>Total</b>	<b>\$43,220,735,193</b>	<b>\$44,040,308,433</b>	<b>1.90%</b>

Broadly, the four different categories of property valued for property tax collection in North Carolina are defined as: Real Property which is land and buildings, Business Personal Property includes items used or possessed in the conduct of a trade or business (such as machinery, equipment, furniture, fixtures, computers, farm equipment, leasehold improvements, and supplies), Public Service is public utilities such as railways, electricity, buses, etc., and Auto Value is the value of motor vehicles.

Before discussion of estimated FY 2020-21 property tax revenue, it is important to assess how FY 2019-20 collection of property tax is progressing. As of March 2020, when the budget was being developed, overall revenue was on pace with prior years, due in large part to a continued exceptional tax collection percentage. The effect of the March malware attack delaying financial entries in the County's tracking system and the impact of COVID-19 on fourth quarter fiscal year collections were significant unknown



factors at the end of FY 2019-20. Projections that were available during budget preparation had Durham County collecting the current year budgeted amount, but perhaps not the targeted amount of 101%. However, as of June 2020 the property tax collection versus budgeted amount appears to be close to ending FY 2019-20 at a 102% collection rate. While this information may not have changed the budgeted projections for FY 2020-21 it does provide some potential "room" for errant projections due to the economic uncertainty in FY 2020-21. Actual property tax revenue collection can occur over budget amounts due to conservative budget estimates and/or more actual property valuation growth than estimated, or better than expected collection rates.

Normally, overcollection of revenue is due to numerous factors, from traditionally conservative budget practices, to new growth that was not captured in the prior year projection, and as always, the diligence of the County tax office in ensuring taxpayers meet their fiscal responsibility. Included in this total amount is the collection of taxes from delinquent, or prior years', taxes which are also budgeted and provide additional revenue for support of the General Fund. As of June 2020, for FY 2019-20 the County is estimated to receive close to \$400,000 in prior years' taxes, which is slightly above the amount budgeted.

Valuation growth from all four property tax categories combined for FY 2020-21 is projected to be \$819.6 million, which provides an additional \$4.2 Million in revenue for the County (both General Fund and Capital Financing Plan Fund), a growth rate of just over 1.38%.

While valuation for Real property is reset only during a general reappraisal (the last one was completed in 2019 and in effect for the FY 2019-20 fiscal year), the property values for the other three categories are reappraised annually. In the past ten fiscal years, the annual natural growth for all categories combined has ranged between 1.3% and just over 3%, the more recent years being the highest. Valuation growth equates to revenue growth; without a tax rate increase (natural growth), and the higher the valuation growth the more "natural" revenue growth. The last two fiscal years have seen lower natural growth than previous years, which, can create strain in finding available revenue to support annual growth in expenditures. Note: The chart above is not affected by revaluation years, as State Statute provides for a formula to be used for Natural Growth in those years.

The total County property tax rate of 71.22 cents per \$100 of property valuation is comprised of two rates, the General Fund, where most day-to-day operations occur, will be supported by 62.61 cents of the total tax rate, while the Capital Financing Plan Fund will have 8.61 cents dedicated for capital and debt service expenses. For reference, one additional cent of property tax collects an additional \$4.3 million of new property tax revenue for the County. For a Durham County home valued at \$200,000, a 1.0 cent tax rate increase would mean an additional \$20 in property taxes for that home. Total Durham County property tax (71.22 cent tax rate) on such a home would equal \$1,424.40.

The County's projected property tax collection rate is budgeted with a decrease from 99.60% to 99.10% in FY 2020-21, a direct response to the economic conditions that are impacting Durham County citizens and businesses, and quite possibly for the next year or two. While valuations do not change for Real Property outside of a reappraisal, the collection of taxes can be impacted due to unemployment increases and other direct impacts on homeowners and business owners. The property tax collection rate is the percentage of revenue collected versus the amount billed. It is a reference number as to how well the Tax department does at collecting on bills issued and on citizens ability to pay their annual property tax bill. This decrease of 0.5% is based off and analysis of historical trends, particularly what was seen in the last recession of 2008-2009, where there was a



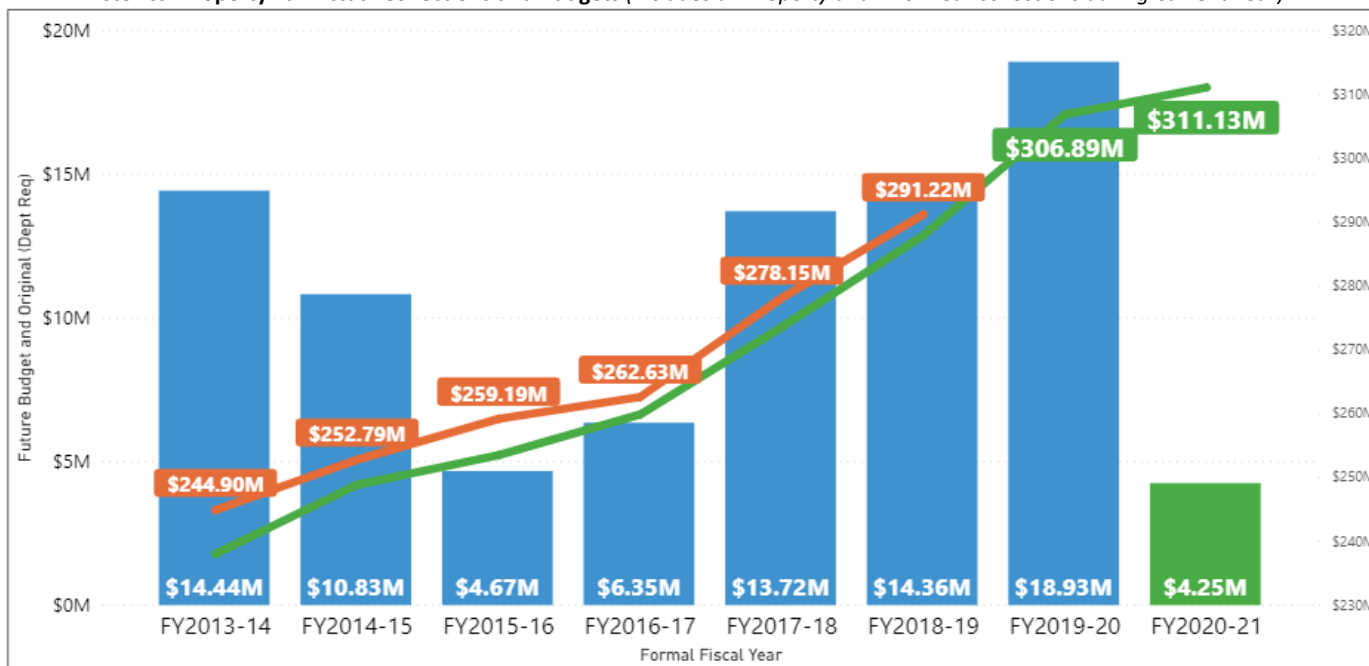
one year drop of 0.5% and then a few years to recover back to the prior rate. It must be reiterated that Durham County’s collection rate over the past five or more years has been an exceptionally high rate (99.6%) and a very strong performance indicator for the County’s Tax Administration department.

The steadily increasing growth in property tax revenue, resulting from a combination of natural growth and tax rate increases, continues to provide the essential funding support needed for Durham County to accomplish its goals each year. The chart below shows the consistent and growing revenue provided by property tax collection across both the General Fund and Capital Finance Plan Fund. The actual collected amount (orange line) consistently remains slightly above, but in parallel, with budgeted amounts each year (green line). The blue columns illustrate the year to year increase (delta) in the budgeted amount (i.e. for FY 2020-21 the budget for property tax revenue is \$311.13 million (This includes prior year collections), an increase of \$4.25 million from FY2019-20 budget).

What it is striking is the low amount of available new property tax revenue recommended for the FY 2020-21 fiscal year. A confluence of two events are occurring to cause this lower growth (versus recent trends). First is slowing valuation growth. Even in a “good to great” economy property valuation can increase only so fast for so long. Second, and more directly important, is the effects a global pandemic is having on the local economy right now, and how that may play out over the next several years.

With such economic pressures occurring and affecting large swaths of Durham County residents, another consideration is limiting additional economic hardship by not implementing a property tax rate increase. While each additional cent of a property tax rate increase is relatively nominal, it does add to the burden of residents, especially during the next fiscal year.

**Historical Property Tax Actual Collections and Budgets** (includes all Property and Prior Year collections during Current Year)



## Sales Tax

Sales taxes represent the second-largest revenue source for Durham County and are collected by the state and distributed back to the County monthly. Out of a total of 7.5% charged on most retail items in Durham County, 2.25% is allocated to county and municipal governments. This 2.25 cents for every retail sales dollar is broken up into four distinct sales tax entities, usually described by the state statute article number that made it law.

Article 39 sales tax is a one cent tax on every retail dollar and is collected based on where the retail item is actually received (“point of delivery”). An example is when an individual purchases a shirt at a local mall, this shirt may cost \$50, creating a collection of Article 39 sales tax of \$0.50 which will go to the county and/or municipality where the mall is located if the individual leaves with the merchandise. If the individual were to send the item to another county for delivery, then the tax

could be reflected in that county’s collections. This particular sales tax is Durham County’s single largest sales tax and generally reflects the broadest retail sales trends within the County.

Article 40 sales tax is a half cent tax on every retail dollar (\$0.25 for the same \$50 shirt mentioned in Article 39) but differs from the Article 39 sales tax in that it is collected based on statewide retail sales and then distributed to counties and municipalities based on the percentage of the state population residing within the county and/or municipality. This tax reflects the broadest retail trends across the whole state and is less affected by retail sales growth in any one local government jurisdiction. This tax has stipulations attached to it by the state legislature directing that 30% of the Article 40 tax be allocated for school capital needs. Durham County allots the full amount of revenue collected from this sales tax to the support of capital projects, of which public school projects make up the largest amount.

Article 42 sales tax is a half cent tax on every retail dollar, and was similarly collected like the Article 40 sales tax, but because of state Medicaid Swap legislation, it is now collected like the Article 39 sales tax. This tax still has stipulations attached to it by the state legislature directing that 60% of the Article 42 tax be allocated for school capital needs. Durham County allots the full amount of revenue collected from this sales tax to the support of capital projects, of which public school projects make up the largest amount.

Due to state Medicaid Swap legislation Durham County no longer collects Article 44 sales tax.

Article 46 sales tax is a quarter cent tax on every retail dollar and is collected based on where the retail item is received (“point of delivery”), similar to Article 39 sales tax. This sales tax, unlike any of the others, had to be approved by Durham County voters, and was in 2011. It also will not be split with the City of Durham or any other municipality in Durham County; the entire amount collected goes to Durham County. The Board of County Commissioners passed a resolution soon after approval of this sales tax committing 67.12% of the proceeds from Article 46 to Durham Public Schools, 8.97% to Durham Technical Community College for scholarships, 2.17% to pre-kindergarten programs, and 21.74% to support Durham Public Schools capital project debt service. The tax was applied to purchases made in Durham County starting April 1, 2012. FY 2020-21 is the ninth full year this tax has been collected.

Estimating sales tax revenue collection as part of a budget process is highly dependent on historical trending of sales tax growth and variability, as well as assessing the near future economic outlook of the state and the county and/or municipality. At the time estimates for an upcoming fiscal year are being made, there are approximately 18 months before those estimates will become actual dollars. This can result in relying on two estimated revenue projections, as opposed to the preferred method of basing future year estimates off actuals for the prior year. While still being financially sound, this method does result in conservative estimates for the future year, and can cause less than desired reliability at times, particularly when outside influences occur, such as legislative changes or changes to the overall economy that were unforeseen.

So, the challenge to realistically estimate sales tax revenue is high in a normal year, but during a global pandemic with massive economic ramifications, it is nearly impossible.

FY 2019-20 will be a forever unique year regarding actual sales tax collection. While the first eight months of sales tax collection were significantly higher than budget estimates (a good thing), the last several months (which have yet to be collected by the County, at the time of this writing) will be significantly below budget estimates due to the near halt of the national economy. This type of collection variability within a fiscal year is unprecedented and was not anticipated. The Budget Office is continuing to research potential losses for the last months of the fiscal year that have yet to be collected, but the approved budget estimates reflect the Office’s best assessment of what the next 16 months will bring.

The table below shows sales tax revenue as losing an estimated \$10.36 million between the Budget Office FY 2020-21 estimate made in February, and the FY 2020-21 estimate done in late April. That is a massive swing in potential revenue available to support Durham Public Schools, new positions, salary raises, and a whole host of County services. Remember, such a change in “fortunes” occurred over the span of two and a half months. As noted in several other places, this is unprecedented.

FY 2019-20 Budget	<b>\$87,371,000</b>	% Diff. From FY 2019-20 Budget	\$ Difference From FY 2019-20 Budget	% Diff. From FY 2020-21 Pre-COVID Budget Estimate	\$ Diff. From FY 2020-21 Pre-COVID Budget Estimate
FY 2020-21 Pre-Covid Budget Estimate	<b>\$93,798,182</b>	<b>7.36%</b>	<b>\$6,427,182</b>		
FY 2020-21 Post Covid Budget Estimate	<b>\$83,439,212</b>	<b>-4.50%</b>	<b>(\$3,931,788)</b>	<b>-11.04%</b>	<b>(\$10,358,970)</b>

For FY 2020-21 there is a net decrease in sales tax collections of 4.5% for all major articles of sales taxes from the FY 2019-20 original budget. In fact, the drop is so severe that the estimated sales tax collection for the upcoming year is lower than actual collections from two years ago. This is the damage that can be wrought on revenue estimates when the economy sours. Digging out of this hole will depend on how fast the economy

Key Revenues	FY2018-19 Actuals	FY2019-20 Original	FY 2020-21 Approved	% Change Orig. v. Appr.
Article 39 (1 Cent)	\$23,430,000	\$25,460,000	\$25,061,015	-1.57%
Article 42 (1/2 Cent)	\$16,907,182	\$17,585,000	\$17,328,568	-1.46%
Article 46 (1/4 Cent)	\$14,795,987	\$15,100,000	\$15,200,000	0.66%
Article 40 (1/2 Cent)	\$14,520,150	\$14,744,000	\$14,028,246	-4.85%
City Sales Tax ILA	\$14,867,204	\$14,482,000	\$11,821,383	-18.37%
<b>Total</b>	<b>\$84,520,524</b>	<b>\$87,371,000</b>	<b>\$83,439,212</b>	<b>-4.50%</b>

responds to the current crisis, when it starts growing and how quickly it grows from year to year. Until then annual available growth in sales tax revenue will be limited which will continue to limit expenditure expansion in future County budgets.

### Intergovernmental Revenues

The majority of budgeted intergovernmental revenues in Durham County are received by the two Human Services agencies, Public Health and the Department of Social Services. Other departments receiving small amounts of intergovernmental revenue include Emergency Medical Services, Criminal Justice Resource Center, the County Sheriff, and the Fire Marshal, among others.

Public Health has a total budget of \$27.7 million, \$19.2 million is County dollars and \$8.5 million is received from other sources. There is a projected increase of \$1.7 million in intergovernmental funds for FY 2020-21 compared to FY 2019-20. Of this \$8.5 million in revenues, 94.5% comes from intergovernmental sources, mostly state and federal government funds. These funds support departmental administrative and operational costs; health education; nutrition programs; dental services; lead poisoning prevention; public health emergency preparedness; refugee health; STD clinic services; immunizations; tuberculosis and other communicable disease control; family planning and maternal healthcare; breast and cervical cancer screenings; HIV education, counseling, and testing; child healthcare; and public school nurses.

The Department of Social Services has a total budget of \$52.4 million of which \$22.2 million is County dollars and \$30.2 million is received from other sources. Of the revenues from other sources, 99.2% comes from intergovernmental sources, mostly the state and federal governments. For FY 2020-21 DSS related intergovernmental revenue increased approximately \$1.83 million. Most of this increase is related to offsetting revenue projected for the 39 positions that will support the County’s Medicaid compliance efforts. Intergovernmental funds in Social Services support various programs that provide protection of abused and neglected children and adults; the provision of services to prevent unnecessary institutionalization of disabled and elderly residents; Work First support services; school and community social work services and health insurance to eligible families.

### Other Key Revenues

There are many revenue sources the County collects; however, a few are of special interest because of their high correlation to overall County economic activity and/or key County services. Below are a few of those key revenues that the County takes note of every year when developing its annual budget.

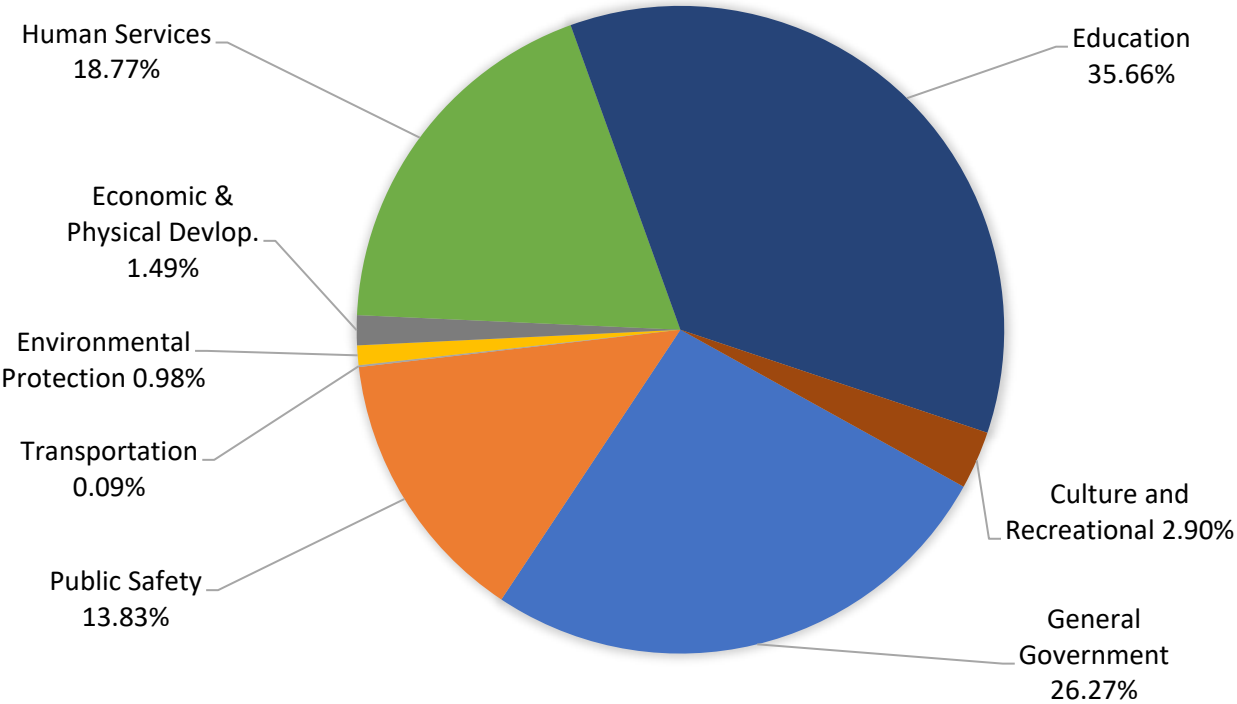
Key Revenues	FY2018-19 Actuals	FY2019-20 Original	FY 2020-21 Approved	% Change Orig. v. Appr.
ABC Net Profit Distribution	\$2,300,000	\$2,400,000	\$2,400,000	0.00%
Deed Registratration and Transfer Fees	\$5,124,433	\$5,400,000	\$5,400,000	0.00%
EMS Patient Fees	\$8,452,030	\$9,020,000	\$9,030,000	0.11%
Investment Revenue	\$3,328,627	\$2,000,000	\$2,000,000	0.00%
Local Occupancy Tax (General Fund)	\$3,810,529	\$3,950,000	\$2,823,264	-28.52%
Local Occupancy Tax (NCMLS)	\$500,000	\$500,000	\$500,000	0.00%
Solid Waste Management Fee Co	\$2,243,611	\$2,176,490	\$2,371,725	8.97%
<b>Total</b>	<b>\$25,759,230</b>	<b>\$25,446,490</b>	<b>\$24,524,989</b>	<b>-3.62%</b>

- Occupancy tax is based on room occupancy and rates received for the rental of any room, lodging or accommodation furnished by a hotel, motel, inn or similar place within the County. The significant decrease from FY 2019-20 to FY 2020-21 reflects the current economic forecast for the next year. The Budget Office worked closely with Discover Durham staff in developing this forecast which considers the daunting impact of the looming recession on tourism dollars.

- ABC profit distributions are received quarterly from state-collected taxes on alcohol sold in the County and throughout the state. Final year actuals are not usually known until well into the fourth quarter of each fiscal year, as the ABC Board completes their budget process.
- Register of Deeds fees are charges made for new deeds of trust, changing of deeds of trust, marriage certificates, etc. State changes to these fees may affect the collection amount. While these have been growing steadily over the past few years, due to the current economic climate they are being held flat with the prior fiscal year.
- Investment income is interest earned on County cash deposited in banks. Originally for FY 2020-21 there was a plan to increase this revenue based off trending estimates, however due to current signs that interest rates will move and stay lower in response to the economic shift, they are being held flat.
- EMS patient income is derived from billing EMS responses to patient calls. The County strives to gather as much income as possible from patient insurance and or the patient themselves to ensure that those who use EMS support its operations. There was a significant increase in FY 2019-20's budget projection due to increased call volume as well as more focused attention to historical trends. This fee amount is being maintained relatively flat for FY 2020-21.
- The Solid Waste management fee is a yearly fee for any citizen who chooses to use the service for the drop off of waste or recyclables at any County container site. There is a modest increase in the fee this year (after four years of no change) to offset increased recycling expenses and continue services at the levels previously provided.

# General Fund Expenditures

FY 2020-21 Approved Budget  
Total General Fund Revenues: \$467,034,886



# GENERAL FUNDS EXPENDITURES

Funds: General, Risk Management, Swap, Reappraisal Reserve, Capital Finance Plan, Benefits, LEO Separation Allowance

All General Funds Summary	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
General Fund	\$419,081,045	\$456,787,859	\$497,404,243	\$467,034,886	2.24%
Other General Funds	\$118,177,404	\$114,980,897	\$116,460,280	\$116,150,944	1.02%
<b>Total</b>	<b>\$537,258,449</b>	<b>\$571,768,756</b>	<b>\$613,864,523</b>	<b>\$583,185,830</b>	<b>2.00%</b>
Transfers within General Funds	\$66,026,832	\$69,928,841	\$69,519,636	\$76,696,005	9.68%
<b>Total</b>	<b>\$471,231,618</b>	<b>\$501,839,915</b>	<b>\$544,344,887</b>	<b>\$506,489,825</b>	<b>0.93%</b>

General Fund Expenditures	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
<b>General Government</b>	<b>\$109,218,698</b>	<b>\$124,755,964</b>	<b>\$126,201,177</b>	<b>\$122,695,304</b>	<b>-1.65%</b>
Board Of County Commissioners	\$662,090	\$688,998	\$760,732	\$639,548	-7.18%
County Administration	\$2,371,512	\$2,811,317	\$3,104,314	\$2,708,272	-3.67%
Finance	\$2,884,535	\$3,312,080	\$4,011,234	\$3,230,695	-2.46%
Tax Administration	\$4,832,438	\$5,860,226	\$6,348,111	\$6,173,714	5.35%
Legal	\$2,290,775	\$2,566,942	\$2,628,997	\$2,562,529	-0.17%
Court Facilities	\$396,115	\$677,087	\$381,977	\$342,977	-49.35%
Elections	\$1,417,855	\$2,683,771	\$2,378,370	\$2,374,482	-11.52%
Register Of Deeds	\$1,620,165	\$1,815,573	\$1,993,722	\$1,954,097	7.63%
General Services	\$12,420,126	\$13,315,115	\$15,087,578	\$12,929,433	-2.90%
Information Technology	\$7,965,257	\$10,369,494	\$11,800,299	\$10,996,099	6.04%
Human Resources	\$2,047,390	\$2,317,663	\$2,674,334	\$2,375,161	2.48%
Budget & Management Services	\$834,987	\$969,125	\$914,712	\$914,171	-5.67%
Veterans Services	\$286,423	\$339,313	\$372,039	\$365,431	7.70%
Geographic Information Systems	\$477,968	\$498,843	\$519,091	\$519,091	4.06%
Nondepartmental	\$68,711,062	\$76,530,417	\$73,225,667	\$74,609,604	-2.51%
<b>Public Safety</b>	<b>\$60,989,927</b>	<b>\$65,703,543</b>	<b>\$69,674,643</b>	<b>\$64,575,944</b>	<b>-1.72%</b>
County Sheriff	\$37,472,703	\$38,785,475	\$41,480,041	\$37,380,582	-3.62%
Emergency Communications	\$1,099,615	\$1,384,907	\$1,535,937	\$1,514,937	9.39%
Emergency Services			\$19,518,570	\$18,642,648	
Fire Marshal	\$2,368,816	\$2,240,953			-100.00%
Medical Examiner	\$237,550	\$250,000	\$250,000	\$250,000	0.00%
Criminal Justice Resource Center	\$4,044,025	\$4,847,251	\$5,545,653	\$5,470,397	12.86%
Youth Home	\$1,229,820	\$1,275,858	\$1,344,442	\$1,317,380	3.25%
Emergency Medical Services	\$14,537,398	\$16,919,099			-100.00%
<b>Transportation</b>	<b>\$244,338</b>	<b>\$412,500</b>	<b>\$412,500</b>	<b>\$412,500</b>	<b>0.00%</b>
Other Transportation	\$244,338	\$412,500	\$412,500	\$412,500	0.00%
<b>Environmental Protection</b>	<b>\$4,536,698</b>	<b>\$5,035,563</b>	<b>\$6,913,013</b>	<b>\$4,588,506</b>	<b>-8.88%</b>
General Services	\$2,136,781	\$2,302,690	\$2,584,803	\$2,510,325	9.02%
Engineering & Environ Svcs	\$2,349,902	\$2,682,367	\$4,270,682	\$2,020,653	-24.67%
Other Environmental Protection	\$50,015	\$50,506	\$57,528	\$57,528	13.90%
<b>Econom. &amp; Physical Devlp.</b>	<b>\$4,307,908</b>	<b>\$6,616,072</b>	<b>\$7,617,941</b>	<b>\$6,964,832</b>	<b>5.27%</b>
Open Space Management	\$21,724	\$77,175	\$77,175	\$77,175	0.00%
Planning	\$995,860	\$1,248,462	\$1,504,885	\$1,461,777	17.09%
Cooperative Extension Service	\$1,205,849	\$1,410,225	\$1,570,683	\$1,661,440	17.81%
Soil And Water Conservation	\$572,120	\$593,947	\$705,740	\$615,848	3.69%
Economic Development	\$1,512,355	\$3,286,263	\$3,759,458	\$3,148,592	-4.19%

# GENERAL FUNDS EXPENDITURES

Funds: General, Risk Management, Swap, Reappraisal Reserve, Capital Finance Plan, Benefits, LEO Separation Allowance

General Fund Expenditures	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
<b>Human Services</b>	<b>\$77,287,870</b>	<b>\$81,859,393</b>	<b>\$91,089,454</b>	<b>\$87,669,716</b>	<b>7.10%</b>
Public Health	\$24,919,233	\$26,522,073	\$28,122,232	\$27,698,841	4.44%
Mental Health	\$6,245,859	\$6,336,751	\$6,498,174	\$6,336,751	0.00%
Social Services	\$45,472,867	\$47,954,015	\$55,100,841	\$52,375,917	9.22%
Other Human Services	\$649,911	\$1,046,554	\$1,368,207	\$1,258,207	20.22%
<b>Education</b>	<b>\$149,371,483</b>	<b>\$159,419,265</b>	<b>\$180,475,869</b>	<b>\$166,565,598</b>	<b>4.48%</b>
Durham Public Schools	\$138,720,717	\$145,970,717	\$164,655,008	\$153,177,778	4.94%
Community Colleges	\$7,558,203	\$7,900,158	\$8,621,090	\$7,872,799	-0.35%
Other Education	\$3,092,563	\$5,548,390	\$7,199,771	\$5,515,021	-0.60%
<b>Cultural &amp; Recreational</b>	<b>\$13,124,123</b>	<b>\$12,985,559</b>	<b>\$15,019,646</b>	<b>\$13,562,486</b>	<b>4.44%</b>
Library	\$10,950,641	\$11,167,718	\$12,969,646	\$11,744,645	5.17%
Other Cultural & Recreational	\$2,173,482	\$1,817,841	\$2,050,000	\$1,817,841	0.00%
<b>Total</b>	<b>\$419,081,045</b>	<b>\$456,787,859</b>	<b>\$497,404,243</b>	<b>\$467,034,886</b>	<b>2.24%</b>

\*For General Fund expenditure detail refer to Departmental pages in the General Funds Tab

Other General Funds Expenditures	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
<b>Risk Management</b>	<b>\$3,775,189</b>	<b>\$3,646,478</b>	<b>\$3,849,805</b>	<b>\$3,849,805</b>	<b>5.58%</b>
Swap Agreement 05	\$3,162,949	\$1,000,000	\$1,500,000	\$1,500,000	50.00%
Reappraisal Reserve Fund	\$1,556,161	\$874,981	\$840,700	\$840,700	-3.92%
Capital Improvement Plan	\$81,786,945	\$79,256,388	\$77,261,129	\$76,951,796	-2.91%
Benefits Plan	\$27,896,160	\$29,783,050	\$32,483,646	\$32,483,643	9.07%
LEO Special Separation Allowance		\$420,000	\$525,000	\$525,000	25.00%
<b>Total</b>	<b>\$118,177,404</b>	<b>\$114,980,897</b>	<b>\$116,460,280</b>	<b>\$116,150,944</b>	<b>1.02%</b>

\*For Other General Fund expenditures detail refer to the last section in the General Funds Tab

Transfers within All General Funds	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
<b>General</b>	<b>\$65,969,692</b>	<b>\$69,149,387</b>	<b>\$69,384,086</b>	<b>\$69,128,973</b>	<b>-0.03%</b>
Transfer To Health Benefits	\$23,025,384	\$25,237,159	\$27,467,832	\$27,467,832	8.84%
Transfer To Dental Benefits	\$1,054,982	\$1,111,362	\$1,256,699	\$1,256,699	13.08%
Transfer To Reappraisal Reserv	\$1,476,006	\$874,981	\$786,480	\$840,700	-3.92%
Transfer To Benefits Plan Fund	\$698,460	\$736,115	\$804,495	\$804,495	9.29%
Trfr To Capital Finan Plan Fnd	\$39,714,860	\$40,769,770	\$38,543,580	\$38,234,247	-6.22%
Transfer To Leo Special Separation Allowance		\$420,000	\$525,000	\$525,000	25.00%
<b>Risk Management</b>	<b>\$41,163</b>	<b>\$65,315</b>	<b>\$81,330</b>	<b>\$81,330</b>	<b>24.52%</b>
Transfer To Health Benefits	\$37,808	\$61,185	\$76,200	\$76,200	24.54%
Transfer To Dental Benefits	\$2,075	\$2,680	\$3,444	\$3,444	28.51%
Transfer To Benefits Plan Fund	\$1,280	\$1,450	\$1,686	\$1,686	16.28%
<b>Reappraisal Reserve Fund</b>	<b>\$15,976</b>		<b>\$54,220</b>	<b>\$54,220</b>	
Transfer To Health Benefits	\$14,062		\$50,800	\$50,800	
Transfer To Dental Benefits	\$790		\$2,296	\$2,296	
Transfer To Benefits Plan Fund	\$1,124		\$1,124	\$1,124	
<b>Capital Improvement Plan</b>		<b>\$714,139</b>		<b>\$7,431,482</b>	<b>940.62%</b>
Transfer To General Fund		\$714,139		\$7,431,482	940.62%
<b>Total</b>	<b>\$66,026,832</b>	<b>\$69,928,841</b>	<b>\$69,519,636</b>	<b>\$76,696,005</b>	<b>9.68%</b>

\*These transfers are between General Funds. They are removed to capture actual All General Funds Expenditures (so they are not duplicate

# ALL FUNDS SUMMARY OF REVENUES

Fund, Revenue Category	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
<b>General Funds</b>	\$540,786,057	\$571,768,756	\$576,662,327	\$583,185,830	2.00%
Taxes	\$381,563,690	\$400,041,802	\$400,041,651	\$399,176,661	-0.22%
Licenses and Permits	\$1,466,817	\$1,124,500	\$1,112,000	\$517,500	-53.98%
Intergovernmental	\$48,678,060	\$43,908,719	\$50,895,945	\$48,443,617	10.33%
Contributions and Donations	\$283,102	\$191,678	\$273,452	\$273,452	42.66%
Investment Income	\$3,964,559	\$2,164,743	\$2,020,000	\$2,020,000	-6.69%
Rental Income	\$902,529	\$896,217	\$735,116	\$735,116	-17.98%
Sewer Connection Fees	\$16,753	\$5,000	\$5,000		-100.00%
Service Charges	\$28,893,159	\$30,374,009	\$30,390,545	\$30,251,067	-0.40%
Enterprise Charges	\$15,251	\$14,000			-100.00%
Other Revenues	\$2,670,590	\$1,466,257	\$3,517,750	\$2,035,250	38.81%
Transfers In	\$72,331,548	\$91,581,831	\$87,670,868	\$99,733,167	8.90%
<b>Special Revenue Funds</b>	\$12,102,146	\$12,566,084	\$11,407,754	\$11,379,983	-9.44%
Taxes	\$9,358,746	\$9,716,084	\$9,678,360	\$9,881,174	1.70%
Intergovernmental	\$2,603,963	\$1,250,000	\$1,250,000	\$1,250,000	0.00%
Investment Income	\$139,437				
Transfers In		\$1,600,000	\$479,394	\$248,809	-84.45%
<b>Debt Service Funds</b>	\$168,497,093	\$63,974,554	\$71,632,435	\$68,135,847	6.50%
Investment Income	\$1,048,501	\$348,409	\$308,416	\$308,416	-11.48%
Service Charges	\$650,641	\$500,000	\$500,000	\$500,000	0.00%
Other Revenues	\$8,398				
Transfers In	\$166,789,553	\$63,126,145	\$70,824,019	\$67,327,431	6.66%
<b>Enterprise Funds</b>	\$13,228,127	\$9,911,600	\$11,492,100	\$12,906,036	30.21%
Licenses and Permits	\$15,300	\$5,000	\$10,000	\$604,500	11990.00%
Investment Income	\$568,358	\$300,000	\$300,000	\$300,000	0.00%
Sewer Connection Fees	\$3,368,601	\$794,000	\$793,500	\$798,500	0.57%
Service Charges	\$1,096				
Enterprise Charges	\$9,274,772	\$8,812,600	\$10,388,600	\$11,202,536	27.12%
Other Revenues				\$500	
<b>Trust Funds</b>	\$493,731				
Contributions and Donations	\$458,888				
Investment Income	\$34,842				
<b>Total</b>	<b>\$735,107,154</b>	<b>\$658,220,994</b>	<b>\$671,194,616</b>	<b>\$675,607,696</b>	<b>2.64%</b>



# ALL FUNDS SUMMARY OF EXPENDITURES

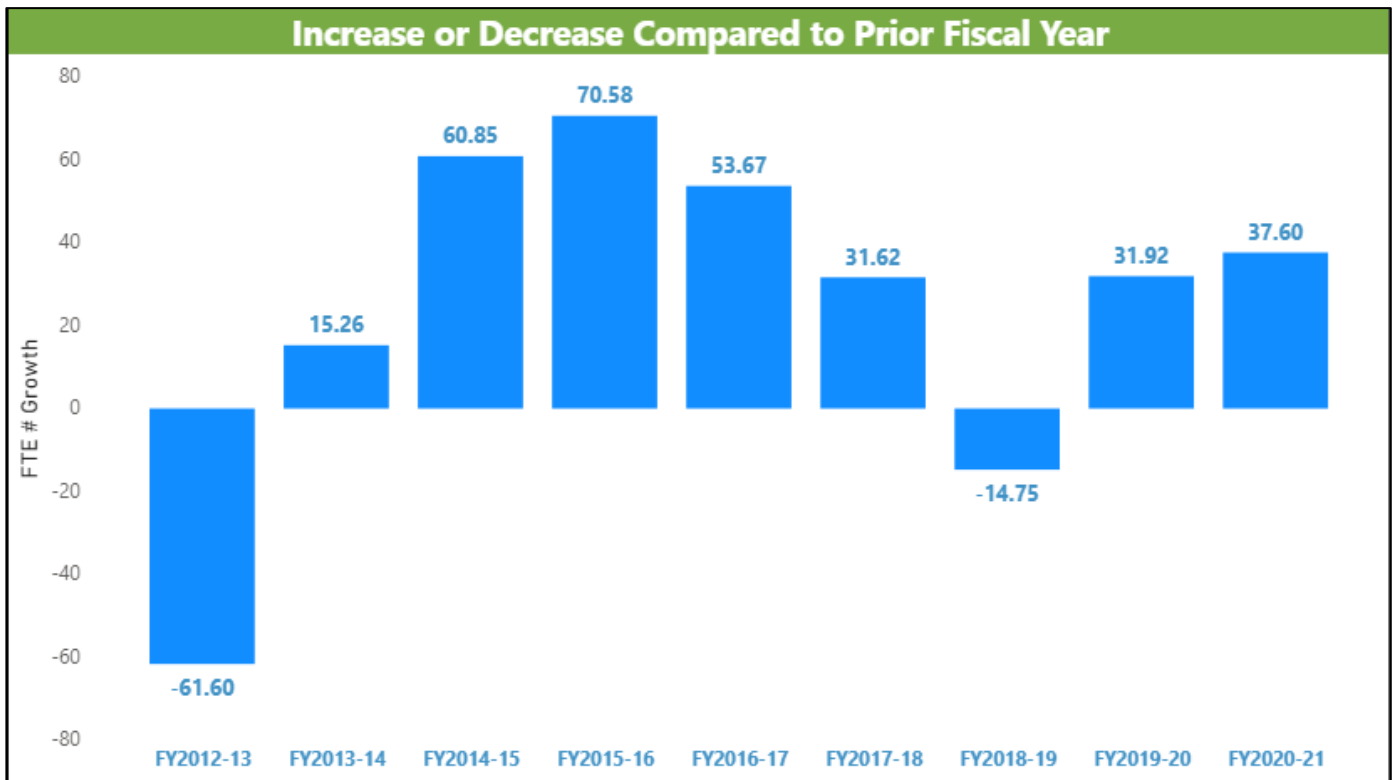
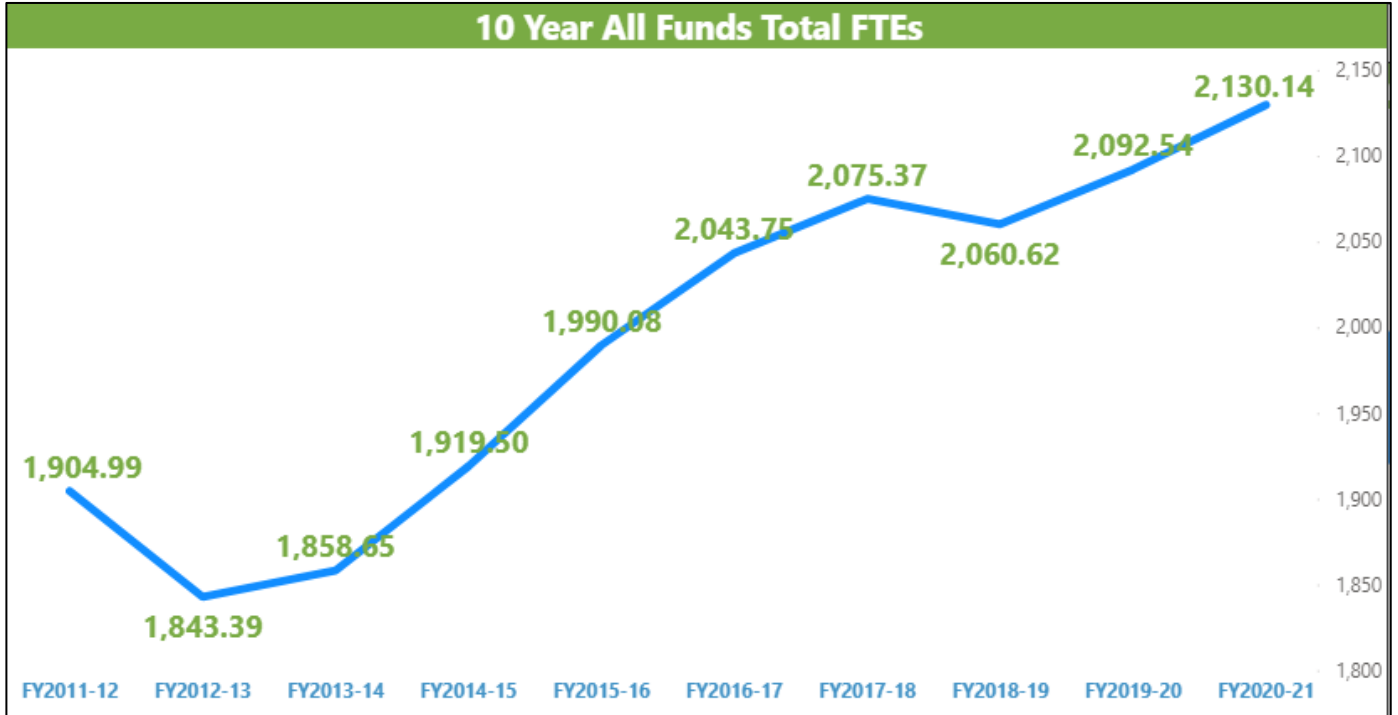
Fund Groups, Fund	FY 2018-19 Actuals	FY 2019-20 Original	FY 2020-21 Requested	FY 2020-21 Approved	% Change Orig. v. Appr.
<b>General Funds</b>	\$537,258,449	\$571,768,756	\$613,864,523	\$583,185,830	2.00%
General	\$419,081,045	\$456,787,859	\$497,404,243	\$467,034,886	2.24%
Risk Management	\$3,775,189	\$3,646,478	\$3,849,805	\$3,849,805	5.58%
Swap Agreement 05	\$3,162,949	\$1,000,000	\$1,500,000	\$1,500,000	50.00%
Reappraisal Reserve Fund	\$1,556,161	\$874,981	\$840,700	\$840,700	-3.92%
Capital Improvement Plan	\$81,786,945	\$79,256,388	\$77,261,129	\$76,951,796	-2.91%
Benefits Plan	\$27,896,160	\$29,783,050	\$32,483,646	\$32,483,643	9.07%
LEO Special Separation Allowance		\$420,000	\$525,000	\$525,000	25.00%
<b>Special Revenue Funds</b>	\$14,434,243	\$12,566,084	\$11,407,754	\$11,379,983	-9.44%
Lebanon Fire District	\$1,443,734	\$1,503,881	\$1,536,746	\$1,536,746	2.19%
Parkwood Fire District	\$156				
Redwood Fire District	\$1,054,976	\$1,193,126	\$1,121,729	\$1,093,958	-8.31%
New Hope Fire District	\$142,246	\$101,029	\$97,383	\$97,383	-3.61%
Eno Fire District	\$37,080	\$36,568	\$36,256	\$36,256	-0.85%
Bahama Fire District	\$1,522,630	\$1,576,301	\$1,557,933	\$1,557,933	-1.17%
Special Park District	\$1,067,062	\$1,156,496	\$1,288,724	\$1,288,724	11.43%
Durham Fire And Rescue Serv Tax District	\$4,397,860	\$4,348,683	\$4,518,983	\$4,518,983	3.92%
Community Health Trust	\$4,768,500	\$2,650,000	\$1,250,000	\$1,250,000	-52.83%
<b>Debt Service Funds</b>	\$151,707,662	\$63,974,554	\$71,632,435	\$68,135,847	6.50%
Debt Service	\$151,707,662	\$63,974,554	\$71,632,435	\$68,135,847	6.50%
<b>Enterprise Funds</b>	\$12,269,154	\$9,911,600	\$11,492,100	\$12,906,036	30.21%
Stormwater				\$1,413,936	
Sewer Utility	\$12,269,154	\$9,911,600	\$11,492,100	\$11,492,100	15.95%
<b>Trust Funds</b>	\$493,911				
L.E.O. Retirement Trust	\$493,911				
<b>Total</b>	<b>\$716,163,419</b>	<b>\$658,220,994</b>	<b>\$708,396,812</b>	<b>\$675,607,696</b>	<b>2.64%</b>

## ALL FUNDS FTEs (Full Time Equivalent Positions)

Fund, Department	FY 2018-19	FY 2019-20	FY 2019-20	FY 2020-21	FY 2020-21	Appr. vs. Orig.
	Actual FTEs	Original FTEs	Estimated FTEs	Requested FTEs	Approved FTEs	
<b>General</b>	<b>2,029.12</b>	<b>2,056.54</b>	<b>2,056.54</b>	<b>2,159.39</b>	<b>2,083.14</b>	<b>26.60</b>
Board Of County Commissioner:	4.00	4.00	4.00	4.00	4.00	0.00
Budget & Management Services	8.00	8.00	8.00	8.00	7.00	-1.00
Cooperative Extension Service	16.94	18.16	18.16	20.01	18.76	0.60
County Administration	18.00	20.00	19.00	20.00	20.00	0.00
County Sheriff	494.00	493.00	493.00	517.00	485.00	-8.00
Criminal Justice Resource Cente	47.10	51.80	51.80	51.80	51.80	0.00
Economic Development	1.00	1.00	1.00	2.00	1.00	0.00
Elections	11.00	11.00	11.00	11.00	11.00	0.00
Emergency Medical Services	179.00	179.00				-179.00
Emergency Services			204.00	204.00	204.00	204.00
Engineering & Environ Svcs	21.00	21.00	22.00	25.00	16.00	-5.00
Finance	27.00	27.00	27.00	31.00	26.00	-1.00
Fire Marshal	25.00	25.00				-25.00
General Services	93.00	94.00	94.00	99.00	94.00	0.00
Human Resources	20.00	20.00	20.00	21.00	20.00	0.00
Information Technology	46.00	46.00	46.00	50.00	50.00	4.00
Legal	20.00	20.00	20.00	20.00	20.00	0.00
Library	136.91	147.91	147.91	147.91	147.91	0.00
Other Human Services	2.00					
Public Health	233.55	238.55	238.55	238.55	238.55	0.00
Register Of Deeds	19.00	19.00	19.00	19.00	19.00	0.00
Social Services	513.50	519.00	519.00	576.00	558.00	39.00
Soil And Water Conservation	5.00	5.00	5.00	6.00	5.00	0.00
Tax Administration	62.00	62.00	62.00	62.00	62.00	0.00
Veterans Services	5.00	5.00	5.00	5.00	5.00	0.00
Youth Home	21.12	21.12	21.12	21.12	21.12	0.00
To Be Identified					-2.00	-2.00
<b>Reappraisal Reserve Fund</b>	<b>4.00</b>	<b>4.00</b>	<b>4.00</b>	<b>4.00</b>	<b>4.00</b>	<b>0.00</b>
Tax Administration	4.00	4.00	4.00	4.00	4.00	0.00
<b>Risk Management</b>	<b>5.00</b>	<b>5.00</b>	<b>5.00</b>	<b>6.00</b>	<b>6.00</b>	<b>1.00</b>
Risk Management Administratic	5.00	5.00	5.00	6.00	6.00	1.00
<b>Sewer Utility</b>	<b>27.00</b>	<b>27.00</b>	<b>27.00</b>	<b>29.00</b>	<b>29.00</b>	<b>2.00</b>
Water And Sewer	27.00	27.00	27.00	29.00	29.00	2.00
<b>Stormwater</b>					<b>8.00</b>	<b>8.00</b>
Engineering & Environ Svcs					8.00	8.00
<b>Grand Total</b>	<b>2,065.12</b>	<b>2,092.54</b>	<b>2,092.54</b>	<b>2,198.39</b>	<b>2,130.14</b>	<b>37.60</b>

## Historical Full – Time Equivalent Position Comparisons

These charts display the fiscal year FTE count for all Funds in Durham County. Some years have a negative growth number which is often attributed to moving of departments or positions to different entities. For example, in FY 2018-19 Durham Fire and Rescue FTEs moved to the City of Durham as part of the consolidation efforts and in FY 2012-13 when Mental Health services moved to contracted services with Alliance Behavioral Health LME/MCO.



**FY2020-21 APPROVED NEW FULL TIME EQUIVALENTS (FTEs)**

Position	FTEs	Salary and Benefits	Starting Date
State Mandated Medicaid Income Maintenance Caseworker Positions (Total County Cost for 39 FTE's = \$1,230,365, Revenue draw down = \$2,830,276)	39.00	\$4,060,641	Staggered
Agriculture Extension Agent (Full-Time FTE, with 0.4 funded by State)	0.60	\$42,714	07.01.2020
<b>Goal 2: Health and Well-being for All</b>	<b>39.60</b>	<b>\$4,103,355</b>	
Detention Mental Health Sergeant - Sheriff	1.00	\$65,721	07.01.2020
Administrative Support Assistant - Sheriff	1.00	\$51,534	07.01.2020
Records Assistant - Sheriff	2.00	\$103,068	07.01.2020
<b>Goal 3: Safe Community</b>	<b>4.00</b>	<b>\$220,323</b>	
Plant Maintenance Technician - Waste Water Treatment Plant	1.00	\$55,283	07.01.2020
GIS Analyst - Waste Water Treatment Plant	1.00	\$73,710	07.01.2020
Erosion Control Supervisor - Stormwater	1.00	\$46,069	07.01.2020
GIS Analyst - Erosion and Stormwater - Stormwater	1.00	\$36,855	07.01.2020
<b>Goal 4: Environmental Stewardship</b>	<b>4.00</b>	<b>\$211,917</b>	
Internal Auditor	1.00	\$76,167	07.01.2020
Positions to Support Cyber Security needs across the County (these positions are being funded through realignment of existing positions) - Information Services & Technology	4.00		07.01.2020
Risk Management Administrator	1.00	\$56,511	07.01.2020
<b>Goal 5: Accountable, Efficient and Visionary Government</b>	<b>6.00</b>	<b>\$132,678</b>	
<b>Total</b>	<b>53.60</b>	<b>\$4,668,273</b>	

**FY2020-21 APPROVED REALIGNED/ELIMINATED FTEs**

Position	FTEs	Salary and Benefits	Ending Date
Performance Management Analyst (Budget) - Realigned to support IST positions	(1.00)		06.30.2020
Finance - Realigned to support IST positions	(1.00)		06.30.2020
To Be Identified - Realigned to support IST positions	(2.00)		06.30.2020
Detention Officers - Positions established for Female Mental Health Pod (Sheriff)	(8.00)	(\$376,386)	06.30.2020
Detention Officers - Reclassified to positions noted above	(4.00)	(\$234,900)	06.30.2020
<b>Total</b>	<b>-16.00</b>	<b>(\$376,386)</b>	

**NET COUNTY POSITIONS AND EXPENSES**

Position	FTEs	Salary and Benefits
Grant Dollars Supported Positions (County expense alone)	39.00	\$1,230,365
Enterprise Fund or Risk Management Supported Positions	5.00	\$268,428
Realigned Positions	0.00	(\$14,577.00)
General Fund Supported Positions	-6.40	(\$257,505.00)
<b>Net General Fund Expense</b>	<b>37.60</b>	<b>\$1,226,711</b>