

Briefing Sheet: GRAIL, Inc

Project Summary

- Industry - Biotechnology, Healthcare
- Number of new jobs through year 2025 - 398
- Number of new jobs through year 2027 - 739
- Minimum project investment through year 2025 - \$100 million
- Minimum project investment through year 2027 - \$111 million
- Projected new revenue from project investment over 5 years - \$1.85 million
- Durham County award over 7 years - \$925,000
- Annual jobs and investment targets must be met in order to qualify for payment

Jobs Summary

- Number of new jobs through 2027 - 739
- Average wage - \$71,757
- Of the 739 new jobs, approximately 376 prefer an Associate's or Bachelor's Degree
- All project positions meet the Durham County living wage
- All project positions meet the Economic Development Policy's insurance and wage requirements
- Contains high-paying jobs with an increased multiplier effect on the Durham economy
 - The multiplier effect refers to the uncaptured benefits of the capital investment to include the employment of construction staff and stimulated economic activity nearby
- Job Education and Training Detail is projected as follows:

Position	Preferred Degree	Programs (sample, not exhaustive)	Requested Certification
Clinical Lab Technician	Associate's/Bachelor's	Biology, chemistry, biomedical lab science, clinical science, etc.	ASCLS/ASCP
Clinical Lab Scientist	Bachelor's/Masters	Biology, chemistry, biomedical lab science, clinical science, etc.	ASCLS/ASCP
Process Engineer	Bachelor's/Masters	Biochemistry, molecular biology	N/A
Automation and Systems Engineer	Bachelor's/Masters	Molecular biology, chemistry, engineering	N/A

Revenue Projections

The Company projects that it will make a minimum capital investment of \$111 million through 2027. As a result of those capital investments, the Durham County Tax Administrator projects that County tax revenue will increase by **\$1.85 million** over 5 years.

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Company Policies, Project Attributes and Workforce Participation

The Company agrees to make reasonable efforts to work with the NC Works Center Durham, Durham Technical Community College's BioWorks Advisory Committee and similar local organizations to recruit local talent. These efforts include but are not limited to the following:

- Posting job openings with NC Works Career Center
- Holding a job fair with NC Works Career Center
- Communicate employment opportunities to DTCC's BioWorks Advisory Committee

The Company agrees to make reasonable efforts to work with Durham Technical Community College and Durham Public Schools Career and Technical Education to help prepare students for employment opportunities and ensure that a robust workforce is available to accommodate its hiring needs, which also will help build workforce capacity for an expanding economy. Planned collaboration opportunities include but are not limited to:

- Paid summer Internships and jobs
- Educational sessions with students to include Guest Speaking and Career Conversations
- Hosting teachers over the summer or Career Readiness Expo participation
- Hosting students to include Job Shadowing and the Scholars-At-Work-Program
- Serving as a Durham Public Schools Career and Technical Education Advisor
- Collaborating with North Carolina Central University's BRITE Center
- Work with Durham Public Library STEAM Center to provide Jobs awareness programming
- Engage Duke's Office of Durham and Regional Affairs to participate in workforce and community activities

Planned additional project attributes include:

- Sustainable building design, construction and operating practices
- Contract with local organizations to advise with minority vendor selection, or attend related training events
- Participate in minority purchasing trade events

Project Location:

4001 E NC 54
Park Point
Durham County